1 AN ACT concerning regulation.

Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- 4 Section 5. The Real Estate License Act of 2000 is amended
- 5 by changing Sections 1-10, 5-27, and 25-10 and by adding
- 6 Section 10-45 as follows:
- 7 (225 ILCS 454/1-10)
- 8 (Section scheduled to be repealed on January 1, 2020)
- 9 Sec. 1-10. Definitions. In this Act, unless the context
- 10 otherwise requires:
- "Act" means the Real Estate License Act of 2000.
- "Address of Record" means the designated address recorded
- by the Department in the applicant's or licensee's application
- 14 file or license file as maintained by the Department's
- 15 licensure maintenance unit. It is the duty of the applicant or
- licensee to inform the Department of any change of address, and
- 17 those changes must be made either through the Department's
- website or by contacting the Department.
- 19 "Advisory Council" means the Real Estate Education
- 20 Advisory Council created under Section 30-10 of this Act.
- 21 "Agency" means a relationship in which a real estate broker
- 22 or licensee, whether directly or through an affiliated
- licensee, represents a consumer by the consumer's consent,

- 1 whether express or implied, in a real property transaction.
- 2 "Applicant" means any person, as defined in this Section,
- 3 who applies to the Department for a valid license as a real
- 4 estate broker, real estate salesperson, or leasing agent.
- 5 "Blind advertisement" means any real estate advertisement
- 6 that does not include the sponsoring broker's business name and
- 7 that is used by any licensee regarding the sale or lease of
- 8 real estate, including his or her own, licensed activities, or
- 9 the hiring of any licensee under this Act. The broker's
- 10 business name in the case of a franchise shall include the
- 11 franchise affiliation as well as the name of the individual
- 12 firm.
- "Board" means the Real Estate Administration and
- 14 Disciplinary Board of the Department as created by Section
- 15 25-10 of this Act.
- "Branch office" means a sponsoring broker's office other
- than the sponsoring broker's principal office.
- 18 "Broker" means an individual, partnership, limited
- 19 liability company, corporation, or registered limited
- 20 liability partnership other than a real estate salesperson or
- leasing agent who, whether in person or through any media or
- 22 technology, for another and for compensation, or with the
- 23 intention or expectation of receiving compensation, either
- 24 directly or indirectly:
- 25 (1) Sells, exchanges, purchases, rents, or leases real
- estate.

- 1 (2) Offers to sell, exchange, purchase, rent, or lease 2 real estate.
 - (3) Negotiates, offers, attempts, or agrees to negotiate the sale, exchange, purchase, rental, or leasing of real estate.
 - (4) Lists, offers, attempts, or agrees to list real estate for sale, lease, or exchange.
 - (5) Buys, sells, offers to buy or sell, or otherwise deals in options on real estate or improvements thereon.
 - (6) Supervises the collection, offer, attempt, or agreement to collect rent for the use of real estate.
 - (7) Advertises or represents himself or herself as being engaged in the business of buying, selling, exchanging, renting, or leasing real estate.
 - (8) Assists or directs in procuring or referring of leads or prospects, intended to result in the sale, exchange, lease, or rental of real estate.
 - (9) Assists or directs in the negotiation of any transaction intended to result in the sale, exchange, lease, or rental of real estate.
 - (10) Opens real estate to the public for marketing purposes.
 - (11) Sells, leases, or offers for sale or lease real estate at auction.
 - (12) Prepares or provides a broker price opinion or comparative market analysis as those terms are defined in

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this Act, pursuant to the provisions of Section 10-45 of 1 2 this Act.

"Brokerage agreement" means a written or oral agreement between a sponsoring broker and a consumer for licensed activities to be provided to a consumer in return for compensation or the right to receive compensation from another. Brokerage agreements may constitute either a bilateral or a unilateral agreement between the broker and the broker's client depending upon the content of the brokerage agreement. All exclusive brokerage agreements shall be in writing.

"Broker price opinion" means an estimate or analysis of the probable selling price of a particular interest in real estate, which may provide a varying level of detail about the property's condition, market, and neighborhood and information on comparable sales. The activities of a real estate broker or managing broker engaging in the ordinary course of business as a broker, as defined in this Section, shall not be considered a broker price opinion if no compensation is paid to the broker or managing broker, other than compensation based upon the sale or rental of real estate.

21 "Client" means a person who is being represented by a 22 licensee.

"Comparative market analysis" is an analysis or opinion regarding pricing, marketing, or financial aspects relating to a specified interest or interests in real estate that may be based upon an analysis of comparative market data, the

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expertise of the real estate broker or managing broker, and

2 such other factors as the broker or managing broker may deem

appropriate in developing or preparing such analysis or

opinion. The activities of a real estate broker or managing

broker engaging in the ordinary course of business as a broker,

6 <u>as defined in this Section, shall not be considered a</u>

comparative market analysis if no compensation is paid to the

broker or managing broker, other than compensation based upon

9 the sale or rental of real estate.

"Compensation" means the valuable consideration given by one person or entity to another person or entity in exchange for the performance of some activity or service. Compensation shall include the transfer of valuable consideration, including without limitation the following:

- 15 (1) commissions;
- 16 (2) referral fees;
- 17 (3) bonuses;
- 18 (4) prizes;
- 19 (5) merchandise;
- 20 (6) finder fees;
- 21 (7) performance of services;
- 22 (8) coupons or gift certificates;
- 23 (9) discounts;
- 24 (10) rebates;
- 25 (11) a chance to win a raffle, drawing, lottery, or 26 similar game of chance not prohibited by any other law or

- 1 statute;
- 2 (12) retainer fee; or
- 3 (13) salary.
- "Confidential information" means information obtained by a
- 5 licensee from a client during the term of a brokerage agreement
- that (i) was made confidential by the written request or 6
- 7 written instruction of the client, (ii) deals with the
- 8 negotiating position of the client, or (iii) is information the
- 9 disclosure of which could materially harm the negotiating
- 10 position of the client, unless at any time:
- 11 (1) the client permits the disclosure of information
- 12 given by that client by word or conduct;
- 13 (2) the disclosure is required by law; or
- 14 (3) the information becomes public from a source other
- 15 than the licensee.
- "Confidential information" shall not be considered to 16
- 17 include material information about the physical condition of
- 18 the property.
- "Consumer" means a person or entity seeking or receiving 19
- licensed activities. 20
- "Continuing education school" means any person licensed by 21
- 22 the Department as a school for continuing education in
- accordance with Section 30-15 of this Act. 23
- "Coordinator" means the Coordinator of Real Estate created 24
- 25 in Section 25-15 of this Act.
- "Credit hour" means 50 minutes of classroom instruction in 26

- 1 course work that meets the requirements set forth in rules 2 adopted by the Department.
- 3 "Customer" means a consumer who is not being represented by 4 the licensee but for whom the licensee is performing
- 5 ministerial acts.

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- 6 "Department" means the Department of Financial and
 7 Professional Regulation.
 - "Designated agency" means a contractual relationship between a sponsoring broker and a client under Section 15-50 of this Act in which one or more licensees associated with or employed by the broker are designated as agent of the client.
- "Designated agent" means a sponsored licensee named by a sponsoring broker as the legal agent of a client, as provided for in Section 15-50 of this Act.
 - "Dual agency" means an agency relationship in which a licensee is representing both buyer and seller or both landlord and tenant in the same transaction. When the agency relationship is a designated agency, the question of whether there is a dual agency shall be determined by the agency relationships of the designated agent of the parties and not of the sponsoring broker.
 - "Employee" or other derivative of the word "employee", when used to refer to, describe, or delineate the relationship between a real estate broker and a real estate salesperson, another real estate broker, or a leasing agent, shall be construed to include an independent contractor relationship,

1 provided that a written agreement exists that clearly

2 establishes and states the relationship. All responsibilities

3 of a broker shall remain.

"Escrow moneys" means all moneys, promissory notes or any other type or manner of legal tender or financial consideration deposited with any person for the benefit of the parties to the transaction. A transaction exists once an agreement has been reached and an accepted real estate contract signed or lease agreed to by the parties. Escrow moneys includes without limitation earnest moneys and security deposits, except those security deposits in which the person holding the security deposit is also the sole owner of the property being leased and for which the security deposit is being held.

"Electronic means of proctoring" means a methodology providing assurance that the person taking a test and completing the answers to questions is the person seeking licensure or credit for continuing education and is doing so without the aid of a third party or other device.

"Exclusive brokerage agreement" means a written brokerage agreement that provides that the sponsoring broker has the sole right, through one or more sponsored licensees, to act as the exclusive designated agent or representative of the client and that meets the requirements of Section 15-75 of this Act.

"Inoperative" means a status of licensure where the licensee holds a current license under this Act, but the licensee is prohibited from engaging in licensed activities

- 1 because the licensee is unsponsored or the license of the
- 2 sponsoring broker with whom the licensee is associated or by
- 3 whom he or she is employed is currently expired, revoked,
- 4 suspended, or otherwise rendered invalid under this Act.
- 5 "Interactive delivery method" means delivery of a course by
- 6 an instructor through a medium allowing for 2-way communication
- 7 between the instructor and a student in which either can
- 8 initiate or respond to questions.
- 9 "Leads" means the name or names of a potential buyer,
- seller, lessor, lessee, or client of a licensee.
- "Leasing Agent" means a person who is employed by a real
- 12 estate broker to engage in licensed activities limited to
- 13 leasing residential real estate who has obtained a license as
- provided for in Section 5-5 of this Act.
- "License" means the document issued by the Department
- 16 certifying that the person named thereon has fulfilled all
- 17 requirements prerequisite to licensure under this Act.
- 18 "Licensed activities" means those activities listed in the
- 19 definition of "broker" under this Section.
- "Licensee" means any person, as defined in this Section,
- 21 who holds a valid unexpired license as a real estate broker,
- real estate salesperson, or leasing agent.
- "Listing presentation" means a communication between a
- real estate broker or salesperson and a consumer in which the
- licensee is attempting to secure a brokerage agreement with the
- 26 consumer to market the consumer's real estate for sale or

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"Managing broker" means a broker who has supervisory responsibilities for licensees in one or, in the case of a multi-office company, more than one office and who has been appointed as such by the sponsoring broker.

"Medium of advertising" means any method of communication intended to influence the general public to use or purchase a particular good or service or real estate.

"Ministerial acts" means those acts that a licensee may perform for a consumer that are informative or clerical in nature and do not rise to the level of active representation on behalf of a consumer. Examples of these acts include without limitation (i) responding to phone inquiries by consumers as to the availability and pricing of brokerage services, responding to phone inquiries from a consumer concerning the price or location of property, (iii) attending an open house and responding to questions about the property from a consumer, (iv) setting an appointment to view property, (v) responding to questions of consumers walking into a licensee's office concerning brokerage services offered or particular properties, (vi) accompanying an appraiser, inspector, contractor, or similar third party on a visit to a property, (vii) describing a property or the property's condition in response to a consumer's inquiry, (viii) completing business or factual information for a consumer on an offer or contract to purchase on behalf of a client, (ix) showing a client through a

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- property being sold by an owner on his or her own behalf, or 1 2 (x) referral to another broker or service provider.
- "Office" means a real estate broker's place of business 3 where the general public is invited to transact business and 5 where records may be maintained and licenses displayed, whether or not it is the broker's principal place of business. 6
 - "Person" means and includes individuals, entities, corporations, limited liability companies, registered limited liability partnerships, and partnerships, foreign or domestic, except that when the context otherwise requires, the term may refer to a single individual or other described entity.
- 12 "Personal assistant" means a licensed or unlicensed person 13 who has been hired for the purpose of aiding or assisting a 14 sponsored licensee in the performance of the sponsored 15 licensee's job.
 - "Pocket card" means the card issued by the Department to signify that the person named on the card is currently licensed under this Act.
 - "Pre-license school" means a school licensed by the Department offering courses in subjects related to real estate transactions, including the subjects upon which an applicant is examined in determining fitness to receive a license.
- 23 "Pre-renewal period" means the period between the date of issue of a currently valid license and the license's expiration 24 25 date.
- "Proctor" means any person, including, but not limited to, 26

- 1 an instructor, who has a written agreement to administer
- 2 examinations fairly and impartially with a licensed
- 3 pre-license school or a licensed continuing education school.
- 4 "Real estate" means and includes leaseholds as well as any
- 5 other interest or estate in land, whether corporeal,
- 6 incorporeal, freehold, or non-freehold, including timeshare
- 7 interests, and whether the real estate is situated in this
- 8 State or elsewhere.
- 9 "Regular employee" means a person working an average of 20
- 10 hours per week for a person or entity who would be considered
- 11 as an employee under the Internal Revenue Service eleven main
- 12 tests in three categories being behavioral control, financial
- 13 control and the type of relationship of the parties, formerly
- 14 the twenty factor test.
- "Salesperson" means any individual, other than a real
- 16 estate broker or leasing agent, who is employed by a real
- 17 estate broker or is associated by written agreement with a real
- 18 estate broker as an independent contractor and participates in
- any activity described in the definition of "broker" under this
- 20 Section.
- "Secretary" means the Secretary of the Department of
- 22 Financial and Professional Regulation, or a person authorized
- by the Secretary to act in the Secretary's stead.
- "Sponsoring broker" means the broker who has issued a
- 25 sponsor card to a licensed salesperson, another licensed
- 26 broker, or a leasing agent.

"Sponsor card" means the temporary permit issued by the sponsoring real estate broker certifying that the real estate broker, real estate salesperson, or leasing agent named thereon is employed by or associated by written agreement with the

5 sponsoring real estate broker, as provided for in Section 5-40

6 of this Act.

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(Source: P.A. 98-531, eff. 8-23-13.)

- 8 (225 ILCS 454/5-27)
- 9 (Section scheduled to be repealed on January 1, 2020)
- 10 Sec. 5-27. Requirements for licensure as a broker.
- 11 (a) Every applicant for licensure as a broker must meet the 12 following qualifications:
 - (1) Be at least 21 years of age. After April 30, 2011, the minimum age of 21 years shall be waived for any person seeking a license as a broker who has attained the age of 18 and can provide evidence of the successful completion of at least 4 semesters of post-secondary school study as a full-time student or the equivalent, with major emphasis on real estate courses, in a school approved by the Department;
 - (2) Be of good moral character;
 - (3) Successfully complete a 4-year course of study in a high school or secondary school approved by the Illinois State Board of Education or an equivalent course of study as determined by an examination conducted by the Illinois

State Board of Education which shall be verified under oath by the applicant;

- (4) Prior to May 1, 2011, provide (i) satisfactory evidence of having completed at least 120 classroom hours, 45 of which shall be those hours required to obtain a salesperson's license plus 15 hours in brokerage administration courses, in real estate courses approved by the Advisory Council or (ii) for applicants who currently hold a valid real estate salesperson's license, give satisfactory evidence of having completed at least 75 hours in real estate courses, not including the courses that are required to obtain a salesperson's license, approved by the Advisory Council;
- (5) After April 30, 2011, provide satisfactory evidence of having completed 90 hours of instruction in real estate courses approved by the Advisory Council, 15 hours of which must consist of situational and case studies presented in the classroom or by other interactive delivery method presenting instruction and real time discussion between the instructor and the students;
- (6) Personally take and pass a written examination authorized by the Department;
- (7) Present a valid application for issuance of a license accompanied by a sponsor card and the fees specified by rule.
- (b) The requirements specified in items (4) and (5) of

- 1 subsection (a) of this Section do not apply to applicants who
- 2 are currently admitted to practice law by the Supreme Court of
- 3 Illinois and are currently in active standing.
- 4 (c) No applicant shall engage in any of the activities
- 5 covered by this Act until a valid sponsor card has been issued
- 6 to such applicant. The sponsor card shall be valid for a
- 7 maximum period of 45 days after the date of issuance unless
- 8 extended for good cause as provided by rule.
- 9 (d) All licenses should be readily available to the public
- 10 at their place of business.
- 11 (e) An individual holding an active license as a managing
- 12 broker may return the license to the Department along with a
- form provided by the Department and shall be issued a broker's
- 14 license in exchange. Any individual obtaining a broker's
- 15 license under this subsection (e) shall be considered as having
- 16 obtained a broker's license by education and passing the
- 17 required test and shall be treated as such in determining
- 18 compliance with this Act.
- 19 (Source: P.A. 98-531, eff. 8-23-13.)
- 20 (225 ILCS 454/10-45 new)
- Sec. 10-45. Broker price opinions and comparative market
- analyses.
- 23 (a) A broker price opinion or comparative market analysis
- 24 may be prepared or provided by a real estate broker or managing
- 25 broker for any of the following:

1	(1) an existing or potential buyer or seller of an
2	<pre>interest in real estate;</pre>
3	(2) an existing or potential lessor or lessee of an
4	<pre>interest in real estate;</pre>
5	(3) a third party making decisions or performing due
6	diligence related to the potential listing, offering,
7	sale, option, lease, or acquisition price of an interest in
8	real estate; or
9	(4) an existing or potential lienholder or other third
10	party for any purpose other than as the primary basis to
11	determine the market value of an interest in real estate
12	for the purpose of a mortgage loan origination by a
13	financial institution secured by such real estate.
14	(b) A broker price opinion or comparative market analysis
15	shall be in writing either on paper or electronically and shall
16	include the following provisions:
17	(1) a statement of the intended purpose of the broker
18	price opinion or comparative market analysis;
19	(2) a brief description of the interest in real estate
20	that is the subject of the broker price opinion or
21	comparative market analysis;
22	(3) a brief description of the methodology used to
23	develop the broker price opinion or comparative market
24	analysis;
25	(4) any assumptions or limiting conditions;
26	(5) a disclosure of any existing or contemplated

1	interest of the broker or managing broker in the interest
2	in real estate that is the subject of the broker price
3	opinion or comparative market analysis;
4	(6) the name, license number, and signature of the
5	broker or managing broker that developed the broker price
6	opinion or comparative market analysis;
7	(7) a statement in substantially the following form:
8	"This is a broker price opinion/comparative market
9	analysis, not an appraisal of the market value of the real
10	estate, and was prepared by a licensed real estate broker
11	or managing broker, not by a State certified real estate
12	appraiser."; and
13	(8) such other items as the broker or managing broker
14	may deem appropriate.
15	(225 ILCS 454/25-10)
16	(Section scheduled to be repealed on January 1, 2020)
17	Sec. 25-10. Real Estate Administration and Disciplinary
18	Board; duties. There is created the Real Estate Administration
19	and Disciplinary Board. The Board shall be composed of 9
20	persons appointed by the Governor. Members shall be appointed
21	to the Board subject to the following conditions:
22	(1) All members shall have been residents and citizens
23	of this State for at least 6 years prior to the date of
24	appointment.

(2) Six members shall have been actively engaged as

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brokers or salespersons or both for at least the 10 years prior to the appointment.

(3) Three members of the Board shall be public members who represent consumer interests.

None of these members shall be (i) a person who is licensed under this Act or a similar Act of another jurisdiction, (ii) the spouse or family member of a licensee, (iii) a person who has an ownership interest in a real estate brokerage business, or (iv) a person the Department determines to have any other connection with a real estate brokerage business or a licensee. The members' terms shall be 4 years or until their successor is appointed, and the expiration of their terms shall staggered. Appointments to fill vacancies shall be for the unexpired portion of the term. No member shall be reappointed to the Board for a term that would cause his or her service on the Board to be longer than 12 years in a lifetime. The membership of the Board should reasonably reflect the geographic distribution of the licensee population in this State. In making the appointments, the Governor shall give due consideration to the recommendations by members and organizations of the profession. The Governor may terminate the appointment of any member for cause that in the opinion of the Governor reasonably justifies the termination. Cause for termination shall include without limitation misconduct, incapacity, neglect of duty, or missing 4 board meetings during any one calendar year. Each member of the Board may receive a

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per diem stipend in an amount to be determined by the Secretary. Each member shall be paid his or her necessary

expenses while engaged in the performance of his or her duties.

4 Such compensation and expenses shall be paid out of the Real

Estate License Administration Fund. The Secretary shall

consider the recommendations of the Board on questions

involving standards of professional conduct, discipline, and

examination of candidates under this Act. The Department, after

9 notifying and considering the recommendations of the Board, if

any, may issue rules, consistent with the provisions of this

11 Act, for the administration and enforcement thereof and may

prescribe forms that shall be used in connection therewith.

13 Five Board members shall constitute a quorum. A quorum is

14 required for all Board decisions.

15 (Source: P.A. 96-856, eff. 12-31-09.)

Section 10. The Real Estate Appraiser Licensing Act of 2002

is amended by changing Sections 1-5, 1-10, 5-5, 5-10, 5-15,

18 5-20, 5-30, 5-35, 5-40, 5-50, 10-5, 15-10, 20-5, 20-10, 25-10,

19 and 25-15 and by adding Section 5-22 as follows:

20 (225 ILCS 458/1-5)

21 (Section scheduled to be repealed on January 1, 2022)

22 Sec. 1-5. Legislative intent. The intent of the General

Assembly in enacting this Act is to evaluate the competency of

24 persons engaged in the appraisal of real estate in connection

- with a federally related transaction and to license 1
- 2 regulate those persons for the protection of the public.
- 3 Additionally, it is the intent of the General Assembly for this
- Act to be consistent with the provisions of Title XI of the
- 5 Financial Institutions Reform, Recovery
- Enforcement Act of 1989. 6
- (Source: P.A. 92-180, eff. 7-1-02.) 7
- 8 (225 ILCS 458/1-10)
- 9 (Section scheduled to be repealed on January 1, 2022)
- 10 Sec. 1-10. Definitions. As used in this Act, unless the
- 11 context otherwise requires:
- 12 "Accredited college or university, junior college,
- 1.3 community college" means a college or university, junior
- 14 college, or community college that is approved or accredited by
- 15 the Board of Higher Education, a regional or national
- 16 accreditation association, or by an accrediting agency that is
- recognized by the U.S. Secretary of Education. 17
- "Address of record" means the designated address recorded 18
- by the Department in the applicant's or licensee's application 19
- 20 file or license file as maintained by the Department's
- 21 licensure maintenance unit. It is the duty of the applicant or
- 22 licensee to inform the Department of any change of address and
- those changes must be made either through the Department's 23
- 24 website or by contacting the Department.
- 25 "Applicant" means person who applies to the Department for

1 a license under this Act.

"Appraisal" means (noun) the act or process of developing an opinion of value; an opinion of value (adjective) of or pertaining to appraising and related functions, such as appraisal practice or appraisal services.

"Appraisal assignment" means a valuation service provided as a consequence of an agreement between an appraiser and a client.

"Appraisal consulting" means the act or process of developing an analysis, recommendation, or opinion to solve a problem, where an opinion of value is a component of the analysis leading to the assignment results.

"Appraisal firm" means an appraisal entity that is 100% owned and controlled by a person or persons licensed in Illinois as a certified general real estate appraiser or a certified residential real estate appraiser. "Appraisal firm" does not include an appraisal management company.

"Appraisal management company" means any corporation, limited liability company, partnership, sole proprietorship, subsidiary, unit, or other business entity that directly or indirectly performs the following appraisal management services: (1) administers networks of independent contractors or employee appraisers to perform real estate appraisal assignments for clients; (2) receives requests for real estate appraisal services from clients and, for a fee paid by the client, enters into an agreement with one or more independent

- 1 appraisers to perform the real estate appraisal services
- 2 contained in the request; or (3) otherwise serves as a
- 3 third-party broker of appraisal management services between
- 4 clients and appraisers. "Appraisal management company" does
- 5 not include an appraisal firm.
- 6 "Appraisal practice" means valuation services performed by
- 7 an individual acting as an appraiser, including, but not
- 8 limited to, appraisal, appraisal review, or appraisal
- 9 consulting.
- 10 "Appraisal report" means any communication, written or
- oral, of an appraisal or, appraisal review, or appraisal
- 12 consulting service that is transmitted to a client upon
- 13 completion of an assignment.
- "Appraisal review" means the act or process of developing
- 15 and communicating an opinion about the quality of another
- appraiser's work that was performed as part of an appraisal,
- 17 appraisal review, or appraisal assignment.
- "Appraisal Subcommittee" means the Appraisal Subcommittee
- of the Federal Financial Institutions Examination Council as
- 20 established by Title XI.
- 21 "Appraiser" means a person who performs real estate or real
- 22 property appraisals.
- "AQB" means the Appraisal Qualifications Board of the
- 24 Appraisal Foundation.
- 25 "Associate real estate trainee appraiser" means an
- 26 entry-level appraiser who holds a license of this

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classification under this Act with restrictions as to the scope 1 2 of practice in accordance with this Act.

"Board" means the Real Estate Appraisal Administration and Disciplinary Board.

"Broker price opinion" means an estimate or analysis of the probable selling price of a particular interest in real estate, which may provide a varying level of detail about the property's condition, market, and neighborhood and information on comparable sales. The activities of a real estate broker or managing broker engaging in the ordinary course of business as a broker, as defined in this Section, shall not be considered a broker price opinion if no compensation is paid to the broker or managing broker, other than compensation based upon the sale or rental of real estate.

"Classroom hour" means 50 minutes of instruction out of each 60 minute segment of coursework.

"Client" means the party or parties who engage an appraiser by employment or contract in a specific appraisal assignment.

"Comparative market analysis" is an analysis or opinion regarding pricing, marketing, or financial aspects relating to a specified interest or interests in real estate that may be based upon an analysis of comparative market data, the expertise of the real estate broker or managing broker, and such other factors as the broker or managing broker may deem appropriate in developing or preparing such analysis or opinion. The activities of a real estate broker or managing

- 1 broker engaging in the ordinary course of business as a broker,
- 2 as defined in this Section, shall not be considered a
- 3 comparative market analysis if no compensation is paid to the
- 4 broker or managing broker, other than compensation based upon
- 5 the sale or rental of real estate.
- 6 "Coordinator" means the Coordinator of Real Estate
- 7 Appraisal of the Division of Professional Regulation of the
- 8 Department of Financial and Professional Regulation.
- 9 "Department" means the Department of Financial and
- 10 Professional Regulation.
- "Federal financial institutions regulatory agencies" means
- 12 the Board of Governors of the Federal Reserve System, the
- 13 Federal Deposit Insurance Corporation, the Office of the
- 14 Comptroller of the Currency, the Consumer Financial Protection
- 15 Bureau Office of Thrift Supervision, and the National Credit
- 16 Union Administration.
- 17 "Federally related transaction" means any real
- 18 estate-related financial transaction in which a federal
- 19 financial institutions regulatory agency, the Department of
- 20 Housing and Urban Development, Fannie Mae, Freddie Mae, or the
- 21 National Credit Union Administration engages in, contracts
- for, or regulates and requires the services of an appraiser.
- "Financial institution" means any bank, savings bank,
- 24 savings and loan association, credit union, mortgage broker,
- 25 mortgage banker, licensee under the Consumer Installment Loan
- 26 Act or the Sales Finance Agency Act, or a corporate fiduciary,

1	subsidiary,	affiliate,	parent	company,	or	holding	company	of
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- 2 any such licensee, or any institution involved in real estate
- 3 financing that is regulated by state or federal law.

"Modular Course" means the Appraisal Qualifying Course 4

5 Design conforming to the Sub Topics Course Outline contained in

the AOB Criteria 2008.

- 7 "Person" means an individual, entity, sole proprietorship,
- 8 corporation, limited liability company, partnership, and joint
- 9 venture, foreign or domestic, except that when the context
- 10 otherwise requires, the term may refer to more than one
- 11 individual or other described entity.
- 12 "Real estate" means an identified parcel or tract of land,
- including any improvements. 13
- "Real estate related financial transaction" means any 14
- 15 transaction involving:
- 16 (1) the sale, lease, purchase, investment in, or
- 17 exchange of real property, including interests in property
- or the financing thereof; 18
- (2) the refinancing of real property or interests in 19
- 20 real property; and
- 21 (3) the use of real property or interest in property as
- 22 security for a loan or investment, including mortgage
- 23 backed securities.
- "Real property" means the interests, benefits, and rights 24
- 25 inherent in the ownership of real estate.
- 26 "Secretary" means the Secretary of Financial and

"State certified general real estate appraiser" means an appraiser who holds a license of this classification under this Act and such classification applies to the appraisal of all types of real property without restrictions as to the scope of practice.

"State certified residential real estate appraiser" means an appraiser who holds a license of this classification under this Act and such classification applies to the appraisal of one to 4 units of residential real property without regard to transaction value or complexity, but with restrictions as to the scope of practice in a federally related transaction in accordance with Title XI, the provisions of USPAP, criteria established by the AQB, and further defined by rule.

"Supervising appraiser" means either (i) an appraiser who holds a valid license under this Act as either a State certified general real estate appraiser or a State certified residential real estate appraiser, who co-signs an appraisal report for an associate real estate trainee appraiser or (ii) a State certified general real estate appraiser who holds a valid license under this Act who co-signs an appraisal report for a State certified residential real estate appraiser on properties other than one to 4 units of residential real property without regard to transaction value or complexity.

"Title XI" means Title XI of the federal Financial Institutions Reform, Recovery and Enforcement Act of 1989.

- 1 "USPAP" means the Uniform Standards of Professional
- 2 Appraisal Practice as promulgated by the Appraisal Standards
- 3 Board pursuant to Title XI and by rule.
- 4 "Valuation services" means services pertaining to aspects
- of property value.
- 6 (Source: P.A. 96-844, eff. 12-23-09; 97-602, eff. 8-26-11.)
- 7 (225 ILCS 458/5-5)
- 8 (Section scheduled to be repealed on January 1, 2022)
- 9 Sec. 5-5. Necessity of license; use of title; exemptions.
- 10 (a) It is unlawful for a person to (i) act, offer services,
- or advertise services as a State certified general real estate
- 12 appraiser, State certified residential real estate appraiser,
- or associate real estate trainee appraiser, (ii) develop a real
- 14 estate appraisal, (iii) practice as a real estate appraiser, or
- 15 (iv) advertise or hold himself or herself out to be a real
- 16 estate appraiser without a license issued under this Act. A
- 17 person who violates this subsection is quilty of a Class A
- 18 misdemeanor for a first offense and a Class 4 felony for any
- 19 subsequent offense.
- 20 (a-5) It is unlawful for a person, unless registered as an
- 21 appraisal management company, to solicit clients or enter into
- 22 an appraisal engagement with clients without either a certified
- 23 residential real estate appraiser license or a certified
- 24 general real estate appraiser license issued under this Act. A
- 25 person who violates this subsection is quilty of a Class A

- misdemeanor for a first offense and a Class 4 felony for any subsequent offense.
 - (b) It is unlawful for a person, other than a person who holds a valid license issued pursuant to this Act as a State certified general real estate appraiser, a State certified residential real estate appraiser, or an associate real estate trainee appraiser to use these titles or any other title, designation, or abbreviation likely to create the impression that the person is licensed as a real estate appraiser pursuant to this Act. A person who violates this subsection is guilty of a Class A misdemeanor for a first offense and a Class 4 felony for any subsequent offense.
 - (c) This Act does not apply to a person who holds a valid license as a real estate broker or managing broker pursuant to the Real Estate License Act of 2000 who prepares or provides a broker price opinion or comparative market analysis in compliance with Section 10-45 of the Real Estate License Act of 2000. The licensing requirements of this Act do not require a person who holds a valid license pursuant to the Real Estate License Act of 2000, to be licensed as a real estate appraiser under this Act, unless that person is providing or attempting to provide an appraisal report, as defined in Section 1-10 of this Act, in connection with a federally-related transaction. Nothing in this Act shall prohibit a person who holds a valid license under the Real Estate License Act of 2000 from performing a comparative market analysis or broker price

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opinion for compensation, provided that the person does not hold himself out as being a licensed real estate appraiser.

- (d) Nothing in this Act shall preclude a State certified general real estate appraiser, a State certified residential real estate appraiser, or an associate real estate trainee appraiser from rendering appraisals for or on behalf of a partnership, association, corporation, firm, or However, no State appraisal license or certification shall be issued under this Act to a partnership, association, corporation, firm, or group.
- (e) This Act does not apply to a county assessor, township assessor, multi-township assessor, county supervisor of assessments, or any deputy or employee of any county assessor, township assessor, multi-township assessor, or supervisor of assessments who is performing his respective duties in accordance with the provisions of the Property Tax Code.
- (e-5) For the purposes of this Act, valuation waivers may be prepared by a licensed appraiser notwithstanding any other provision of this Act, and the following types of valuations are not appraisals and may not be represented to be appraisals, and a license is not required under this Act to perform such valuations if the valuations are performed by (1) an employee of the Illinois Department of Transportation who has completed a minimum of 45 hours of course work in real estate appraisal, including the principals of real estate appraisals, appraisal

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acquisitions, easement of partial valuation, appraisals in eminent domain, appraisal for federal aid highway programs, and appraisal review for federal aid highway programs and has at least 2 years' experience in a field closely related to real estate or (2) a county engineer who is a registered professional engineer under the Professional Engineering Practice Act of 1989, under the following circumstances:

- (A) a valuation waiver in an amount not to exceed Uniform \$10,000 prepared pursuant to the federal Relocation Assistance and Real Property Acquisition Policies Act of 1970, or prepared pursuant to the federal Uniform Relocation Assistance and Real Property Acquisition for Federal and Federally-Assisted Programs regulations and which is performed by an employee of the Illinois Department of Transportation and co-signed, with a license number affixed, by another employee of the Illinois Department of Transportation who is a registered professional engineer under the Professional Engineering Practice Act of 1989; and
- (B) a valuation waiver in an amount not to exceed \$10,000 prepared pursuant to the federal Uniform Relocation Assistance Real Property Acquisition and Policies Act of 1970, or prepared pursuant to the federal Relocation Assistance and Real Acquisition for Federal and Federally-Assisted Programs regulations and which is performed by a county engineer who

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is employed by a county and is a registered professional engineer under the Professional Engineering Practice Act of 1989. In addition to his or her signature, the county engineer shall affix his or her license number to the valuation.

Nothing in this subsection (e-5) shall be construed to allow the State of Illinois, a political subdivision thereof, or any public body to acquire real estate by eminent domain in any manner other than provided for in the Eminent Domain Act.

- (f) A State real estate appraisal certification or license is not required under this Act for any of the following:
 - (1) A person, partnership, association, or corporation that performs appraisals of property owned by that person, partnership, association, or corporation for the sole use of that person, partnership, association, or corporation.
 - (2) A court-appointed commissioner who conducts an appraisal pursuant to a judicially ordered evaluation of property.
- However, any person who is certified or licensed under this Act and who performs any of the activities set forth in this subsection (f) must comply with the provisions of this Act. A person who violates this subsection (f) is quilty of a Class A misdemeanor for a first offense and a Class 4 felony for any subsequent offense.
- (g) This Act does not apply to an employee, officer, director, or member of a credit or loan committee of a

- financial institution or any other person engaged by a 1
- 2 financial institution when performing an evaluation of real
- property for the sole use of the financial institution in a 3
- transaction for which the financial institution would not be
- 5 required to use the services of a State licensed or State
- 6 certified appraiser pursuant to federal regulations adopted
- 7 under Title XI of the federal Financial Institutions Reform,
- Recovery, and Enforcement Act of 1989, nor does this Act apply 8
- 9 to the procurement of an automated valuation model.
- 10 "Automated valuation model" means an automated system that
- 11 is used to derive a property value through the use of publicly
- 12 available property records and various analytic methodologies
- 13 such as comparable sales prices, home characteristics, and
- 14 historical home price appreciations.
- (Source: P.A. 97-602, eff. 8-26-11; 98-444, eff. 8-16-13.) 15
- 16 (225 ILCS 458/5-10)
- 17 (Section scheduled to be repealed on January 1, 2022)
- 18 Sec. 5-10. Application for State certified general real
- 19 estate appraiser.
- 20 (a) Every person who desires to obtain a State certified
- 21 general real estate appraiser license shall:
- 22 (1) apply to the Department on forms provided by the
- 23 Department accompanied by the required fee;
- 24 (2) be at least 18 years of age;
- 25 (3) (blank);

1	(4) personally take and pass an examination authorized
2	by the Department and endorsed by the AQB;
3	(5) prior to taking the examination, provide evidence
4	to the Department, in Modular Course format, with each
5	module conforming to the Required Core Curriculum Real
6	Property Appraiser Qualification Criteria established and
7	adopted by the AQB, that he or she has successfully
8	completed the prerequisite classroom hours of instruction
9	in appraising as established by the AQB and by rule; and
10	(6) prior to taking the examination, provide evidence
11	to the Department that he or she has successfully completed
12	the prerequisite experience and educational requirements
13	in appraising as established by AQB and by rule.
14	(b) Applicants must provide evidence to the Department of
15	(i) holding a Bachelor's degree or higher from an accredited
16	college or university. or (ii) successfully passing 30 semester
17	credit hours or the equivalent from an accredited college or
18	university, junior college, or community college in the
19	following subjects:
20	(1) English composition;

21 (2) micro economics; 22 (3) macro economics; 23 (4) finance; (5) algebra, geometry, or higher mathematics; 24 25 (6) statistics;

(7) introduction to computers word processing and

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- spreadsheets;
- two elective courses in accounting, geography, 3

(8) business or real estate law; and

- agricultural economics, business management, 4
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- 6 If an accredited college or university accepts the
- 7 College Level Examination Program (CLEP) examinations
- 8 issues a transcript for the exam showing its approval, it will
- be considered credit for the college course for the purposes of
- 10 meeting the requirements of this subsection (b).
- 11 (Source: P.A. 96-844, eff. 12-23-09; 96-1000, eff. 7-2-10.)
- 12 (225 ILCS 458/5-15)
- 1.3 (Section scheduled to be repealed on January 1, 2022)
- 14 Sec. 5-15. Application for State certified residential
- 15 real estate appraiser.
- 16 (a) Every person who desires to obtain a State certified
- residential real estate appraiser license shall: 17
- 18 (1) apply to the Department on forms provided by the
- 19 Department accompanied by the required fee;
- (2) be at least 18 years of age; 20
- 21 (3) (blank);
- 22 (4) personally take and pass an examination authorized
- by the Department and endorsed by the AQB; 23
- 24 (5) prior to taking the examination, provide evidence
- 25 to the Department, in Modular Course format, with each

1	module conforming to the <u>Required Core Curriculum</u> Real
2	Property Appraiser Qualification Criteria established and
3	adopted by the AQB, that he or she has successfully
4	completed the prerequisite classroom hours of instruction
5	in appraising as established by the AQB and by rule; and
6	(6) prior to taking the examination, provide evidence
7	to the Department that he or she has successfully completed
8	the prerequisite experience and educational requirements
9	as established by AQB and by rule.
10	(b) Applicants must provide evidence to the Department of
11	(i) holding an Associate's degree or its equivalent from an
12	accredited college or university, junior college, or community
13	college or (ii) successfully passing 21 semester credit hours
14	or the equivalent from an accredited college or university,
15	junior college, or community college in the following subjects:
16	(1) English composition;
17	(2) principals of economics (micro or macro);
18	(3) finance;
19	(4) algebra, geometry, or higher mathematics;
20	(5) statistics;
21	(6) introduction to computers-word processing and
22	spreadsheets; and
23	(7) business or real estate law.
24	If an accredited college or university accepts the
25	College-Level Examination Program (CLEP) examinations and
26	issues a transcript for the exam showing its approval, it will

1 be considered credit for the college course for the purposes of 2 the requirements of this subsection (b). (Source: P.A. 96-844, eff. 12-23-09.) 3 4 (225 ILCS 458/5-20) 5 (Section scheduled to be repealed on January 1, 2022) 6 Sec. 5-20. Application for associate real estate trainee 7 appraiser. Every person who desires to obtain an associate real 8 estate trainee appraiser license shall: 9 (1) apply to the Department on forms provided by the 10 Department accompanied by the required fee; 11 (2) be at least 18 years of age; 12 (3) provide evidence of having attained a high school diploma or completed an equivalent course of study as 1.3 14 determined by an examination conducted or accepted by the 15 Illinois State Board of Education; 16 (4) personally take and pass an examination authorized 17 by the Department; and 18 (5) prior to taking the examination, provide evidence 19 to the Department that he or she has successfully completed 20 the prerequisite qualifying and any conditional education 21 requirements classroom hours of instruction in appraising

24 (225 ILCS 458/5-22 new)

as established by rule.

(Source: P.A. 96-844, eff. 12-23-09.)

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Sec. 5-22. Criminal history records check. Each applicant for licensure by examination or restoration shall have his or her fingerprints submitted to the Department of State Police in an electronic format that complies with the form and manner for requesting and furnishing criminal history record information as prescribed by the Department of State Police. These fingerprints shall be checked against the Department of State Police and Federal Bureau of Investigation criminal history record databases now and hereafter filed. The Department of State Police shall charge applicants a fee for conducting the criminal history records check, which shall be deposited into the State Police Services Fund and shall not exceed the actual cost of the records check. The Department of State Police shall furnish, pursuant to positive identification, records of Illinois convictions to the Department. The Department may require applicants to pay a separate fingerprinting fee, either to the Department or to a vendor. The Department may adopt any rules necessary to implement this Section.

19 (225 ILCS 458/5-30)

20 (Section scheduled to be repealed on January 1, 2022)

5-30. Endorsement. The Department may issue appraiser license, without the required examination, to an applicant licensed by another state, territory, possession of the United States, or the District of Columbia, if (i) the licensing requirements of that licensing authority are, on the

- date of licensure, substantially equal to the requirements set 1
- forth under this Act or to a person who, at the time of his or 2
- 3 her application, possessed individual qualifications that were
- substantially equivalent to the requirements of this Act or 4
- 5 (ii) the applicant provides the Department with evidence of
- 6 standing from the Appraisal Subcommittee
- 7 Registry report and a criminal history records check in
- accordance with Section 5-22. An applicant under this Section 8
- 9 shall pay all of the required fees.
- 10 (Source: P.A. 96-844, eff. 12-23-09.)
- 11 (225 ILCS 458/5-35)
- 12 (Section scheduled to be repealed on January 1, 2022)
- 1.3 Sec. 5-35. Qualifying Pre-license education requirements.
- 14 (a) The prerequisite classroom hours necessary for a person
- 15 to be approved to sit for the examination for licensure as a
- 16 State certified general real estate appraiser or a State
- certified residential real estate appraiser shall be 17
- 18 accordance with AQB criteria and established by rule.
- 19 (b) The prerequisite classroom hours necessary for a person
- to sit for the examination for licensure as an associate real 20
- 21 estate trainee appraiser shall be established by rule.
- 22 (Source: P.A. 96-844, eff. 12-23-09.)
- 23 (225 ILCS 458/5-40)
- 24 (Section scheduled to be repealed on January 1, 2022)

- 2 The prerequisite experience necessary for a person to be

Sec. 5-40. Qualifying Pre-license experience requirements.

- 3 approved to sit for the examination for licensure as a State
- 4 certified general real estate appraiser or a State certified
- 5 residential real estate appraiser shall be established by rule.
- 6 (Source: P.A. 96-844, eff. 12-23-09.)
- 7 (225 ILCS 458/5-50)
- 8 (Section scheduled to be repealed on January 1, 2022)
- 9 Sec. 5-50. Temporary practice permits. A nonresident
- 10 appraiser who holds a valid appraiser license in another state,
- 11 territory, possession of the United States, or the District of
- 12 Columbia may be granted a temporary practice permit to practice
- 13 as an appraiser in the State of Illinois upon making an
- 14 application and paying the applicable fees pursuant to
- 15 Appraisal Subcommittee policy statements and as established by
- 16 rule.
- 17 (Source: P.A. 92-180, eff. 7-1-02.)
- 18 (225 ILCS 458/10-5)
- 19 (Section scheduled to be repealed on January 1, 2022)
- Sec. 10-5. Scope of practice.
- 21 (a) This Act does not limit a State certified general real
- 22 estate appraiser in his or her scope of practice in a federally
- 23 related transaction. A certified general real estate appraiser
- 24 may independently provide appraisal services, review, or

- consulting relating to any type of property for which he or she 1
- 2 has experience or is competent. All such appraisal practice
- must be made in accordance with the provisions of USPAP, 3
- criteria established by the AQB, and rules adopted pursuant to 4
- 5 this Act.
- (b) A State certified residential real estate appraiser is 6
- 7 limited in his or her scope of practice to the provisions of
- 8 USPAP, criteria established by the AQB, and the rules adopted
- 9 pursuant to this Act.
- 10 (c) A State certified residential real estate appraiser
- 11 must have a State certified general real estate appraiser who
- 12 holds a valid license under this Act co-sign all appraisal
- reports on properties other than one to 4 units of residential 13
- 14 property without regard to transaction value
- 15 complexity.
- 16 (d) An associate real estate trainee appraiser is limited
- 17 in his or her scope of practice in all transactions in
- accordance with the provisions of USPAP, this Act, and the 18
- rules adopted pursuant to this Act. In addition, an associate 19
- 20 real estate trainee appraiser shall be required to have a State
- 21 certified general real estate appraiser or State certified
- 22 residential real estate appraiser who holds a valid license
- 23 under this Act to co-sign all appraisal reports. A The
- 24 associate real estate trainee appraiser licensee may not have
- 25 more than 3 supervising appraisers, and a supervising appraiser
- 26 may not supervise more than 3 associate real estate trainee

- 1 appraisers at one time. Associate real estate trainee
- 2 appraisers shall not be limited in the number of concurrent
- 3 <u>supervising appraisers.</u> A chronological appraisal log on an
- 4 approved log form shall be maintained by the associate real
- 5 estate trainee appraiser and shall be made available to the
- 6 Department upon request.
- 7 (Source: P.A. 96-844, eff. 12-23-09; 97-602, eff. 8-26-11.)
- 8 (225 ILCS 458/15-10)
- 9 (Section scheduled to be repealed on January 1, 2022)
- 10 Sec. 15-10. Grounds for disciplinary action.
- 11 (a) The Department may suspend, revoke, refuse to issue,
- 12 renew, or restore a license and may reprimand place on
- 13 probation or administrative supervision, or take any
- 14 disciplinary or non-disciplinary action, including imposing
- 15 conditions limiting the scope, nature, or extent of the real
- 16 estate appraisal practice of a licensee or reducing the
- 17 appraisal rank of a licensee, and may impose an administrative
- 18 fine not to exceed \$25,000 for each violation upon a licensee
- 19 for any one or combination of the following:
- 20 (1) Procuring or attempting to procure a license by
- 21 knowingly making a false statement, submitting false
- information, engaging in any form of fraud or
- 23 misrepresentation, or refusing to provide complete
- information in response to a question in an application for
- licensure.

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- (2) Failing to meet the minimum qualifications for licensure as an appraiser established by this Act.
 - (3) Paying money, other than for the fees provided for by this Act, or anything of value to a member or employee of the Board or the Department to procure licensure under this Act.
 - (4) Conviction by plea of guilty or nolo contendere, finding of quilt, jury verdict, or entry of judgment or by sentencing of any crime, including, but not limited to, convictions, preceding sentences of supervision, conditional discharge, or first offender probation, under the laws of any jurisdiction of the United States: (i) that is a felony; or (ii) that is a misdemeanor, an essential element of which is dishonesty, or that is directly related to the practice of the profession.
 - (5) Committing an act or omission dishonesty, fraud, or misrepresentation with the intent to substantially benefit the licensee or another person or with intent to substantially injure another person as defined by rule.
 - Violating a provision or standard for the development or communication of real estate appraisals as provided in Section 10-10 of this Act or as defined by rule.
 - (7) Failing or refusing without good cause to exercise reasonable diligence in developing, reporting,

communicating an appraisal, as defined by this Act or by rule.

- (8) Violating a provision of this Act or the rules adopted pursuant to this Act.
- (9) Having been disciplined by another state, the District of Columbia, a territory, a foreign nation, a governmental agency, or any other entity authorized to impose discipline if at least one of the grounds for that discipline is the same as or the equivalent of one of the grounds for which a licensee may be disciplined under this Act.
- (10) Engaging in dishonorable, unethical, or unprofessional conduct of a character likely to deceive, defraud, or harm the public.
- (11) Accepting an appraisal assignment when the employment itself is contingent upon the appraiser reporting a predetermined estimate, analysis, or opinion or when the fee to be paid is contingent upon the opinion, conclusion, or valuation reached or upon the consequences resulting from the appraisal assignment.
- (12) Developing valuation conclusions based on the race, color, religion, sex, national origin, ancestry, age, marital status, family status, physical or mental disability, or unfavorable military discharge, as defined under the Illinois Human Rights Act, of the prospective or present owners or occupants of the area or property under

1 appraisal.

- (13) Violating the confidential nature of government records to which the licensee gained access through employment or engagement as an appraiser by a government agency.
- (14) Being adjudicated liable in a civil proceeding on grounds of fraud, misrepresentation, or deceit. In a disciplinary proceeding based upon a finding of civil liability, the appraiser shall be afforded an opportunity to present mitigating and extenuating circumstances, but may not collaterally attack the civil adjudication.
- (15) Being adjudicated liable in a civil proceeding for violation of a state or federal fair housing law.
- (16) Engaging in misleading or untruthful advertising or using a trade name or insignia of membership in a real estate appraisal or real estate organization of which the licensee is not a member.
- (17) Failing to fully cooperate with a Department investigation by knowingly making a false statement, submitting false or misleading information, or refusing to provide complete information in response to written interrogatories or a written request for documentation within 30 days of the request.
- (18) Failing to include within the certificate of appraisal for all written appraisal reports the appraiser's license number and licensure title. All

appraisers providing significant contribution to the development and reporting of an appraisal must be disclosed in the appraisal report. It is a violation of this Act for an appraiser to sign a report, transmittal letter, or appraisal certification knowing that a person providing a significant contribution to the report has not been disclosed in the appraisal report.

- (19) Violating the terms of a disciplinary order or consent to administrative supervision order.
- (20) Habitual or excessive use or addiction to alcohol, narcotics, stimulants, or any other chemical agent or drug that results in a licensee's inability to practice with reasonable judgment, skill, or safety.
- (21) A physical or mental illness or disability which results in the inability to practice under this Act with reasonable judgment, skill, or safety.
- (22) Gross negligence in developing an appraisal or in communicating an appraisal or failing to observe one or more of the Uniform Standards of Professional Appraisal Practice.
- (23) A pattern of practice or other behavior that demonstrates incapacity or incompetence to practice under this Act.
- (24) Using or attempting to use the seal, certificate, or license of another as his or her own; falsely impersonating any duly licensed appraiser; using or

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- attempting to use an inactive, expired, suspended, or 1 2 revoked license; or aiding or abetting any of the 3 foregoing.
 - (25) Solicitation of professional services by using false, misleading, or deceptive advertising.
 - Making a material misstatement in furnishing information to the Department.
 - (27) Failure to furnish information to the Department upon written request.
 - (b) The Department may reprimand suspend, revoke, or refuse to issue or renew an education provider's license, may reprimand, place on probation, or otherwise discipline an education provider and may suspend or revoke the course approval of any course offered by an education provider and may impose an administrative fine not to exceed \$25,000 upon an education provider, for any of the following:
 - (1) Procuring or attempting to procure licensure by knowingly making a false statement, submitting false information, engaging in any form of fraud misrepresentation, or refusing to provide information in response to a question in an application for licensure.
 - (2) Failing to comply with the covenants certified to on the application for licensure as an education provider.
 - Committing an act or omission dishonesty, fraud, or misrepresentation or allowing any

such act or omission by any employee or contractor under the control of the provider.

- (4) Engaging in misleading or untruthful advertising.
- (5) Failing to retain competent instructors in accordance with rules adopted under this Act.
- (6) Failing to meet the topic or time requirements for course approval as the provider of a <u>qualifying</u> pre license curriculum course or a continuing education course.
- (7) Failing to administer an approved course using the course materials, syllabus, and examinations submitted as the basis of the course approval.
- (8) Failing to provide an appropriate classroom environment for presentation of courses, with consideration for student comfort, acoustics, lighting, seating, workspace, and visual aid material.
- (9) Failing to maintain student records in compliance with the rules adopted under this Act.
- (10) Failing to provide a certificate, transcript, or other student record to the Department or to a student as may be required by rule.
- (11) Failing to fully cooperate with an investigation by the Department by knowingly making a false statement, submitting false or misleading information, or refusing to provide complete information in response to written interrogatories or a written request for documentation within 30 days of the request.

(c) In appropriate cases, the Department may resolve a 1 2 complaint against a licensee through the issuance of a Consent to Administrative Supervision order. A licensee subject to a 3 Consent to Administrative Supervision order shall 5 considered by the Department as an active licensee in good 6 standing. This order shall not be reported or considered by the 7 Department to be a discipline of the licensee. The records 8 regarding an investigation and a Consent to Administrative 9 Supervision order shall be considered confidential and shall 10 not be released by the Department except as mandated by law. A 11 complainant shall be notified if his or her complaint has been 12 resolved by a Consent to Administrative Supervision order.

(Source: P.A. 96-844, eff. 12-23-09; 97-602, eff. 8-26-11;

15 (225 ILCS 458/20-5)

97-877, eff. 8-2-12.)

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- 16 (Section scheduled to be repealed on January 1, 2022)
- 17 Sec. 20-5. Education providers.
- 18 (a) Beginning July 1, 2002, only education providers
 19 licensed or otherwise approved by the Department may provide
 20 the qualifying pre-license and continuing education courses
- 21 required for licensure under this Act.
- 22 (b) A person or entity seeking to be licensed as an 23 education provider under this Act shall provide satisfactory
- 24 evidence of the following:
- 25 (1) a sound financial base for establishing,

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- promoting, and delivering the necessary courses; 1
- 2 (2) a sufficient number of qualified instructors;
- 3 adequate support personnel to (3) assist with administrative matters and technical assistance;
 - (4) a written policy dealing with procedures for management of grievances and fee refunds;
 - (5) a qualified administrator, who is responsible for the administration of the education provider, courses, and the actions of the instructors; and
- 10 (6) any other requirements as provided by rule.
- 11 (c) All applicants for an education provider's license 12 shall make initial application to the Department on forms provided by the Department and pay the appropriate fee as 13 14 provided by rule. The term, expiration date, and renewal of an 15 education provider's license shall be established by rule.
 - (d) An education provider shall provide each successful course participant with a certificate of completion signed by the school administrator. The format and content of the certificate shall be specified by rule.
- 20 (e) All education providers shall provide to the Department a monthly roster of all successful course participants as 21 22 provided by rule.
- (Source: P.A. 96-844, eff. 12-23-09.) 23
- 24 (225 ILCS 458/20-10)
- 25 (Section scheduled to be repealed on January 1, 2022)

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- Sec. 20-10. Course approval. 1
 - (a) Only courses offered by licensed education providers and approved by the Department, courses approved by the AQB, or courses approved by jurisdictions regulated by the Appraisal Subcommittee shall be used to meet the requirements of this Act and rules.
 - (b) An education provider licensed under this Act may submit courses to the Department for approval. The criteria, requirements, and fees for courses shall be established by rule in accordance with this Act, Title XI, and the criteria established by the AQB.
 - (c) For each course approved, the Department shall issue a license to the education provider. The term, expiration date, and renewal of a course approval shall be established by rule.
 - (d) An education provider must use an instructor for each course approved by the Department who (i) holds a valid real estate appraisal license in good standing as a State certified general real estate appraiser or a State certified residential real estate appraiser in Illinois or any other jurisdiction monitored regulated by the Appraisal Subcommittee, (ii) holds a valid teaching certificate issued by the State of Illinois, (iii) is a faculty member in good standing with an accredited college or university or community college, or (iv) is an approved appraisal instructor from an appraisal organization that is a member of the Appraisal Foundation.
 - (Source: P.A. 96-844, eff. 12-23-09.)

(225 ILCS 458/25-10) 1

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- 2 (Section scheduled to be repealed on January 1, 2022)
- 3 Sec. 25-10. Real Estate Appraisal Administration and 4 Disciplinary Board; appointment.
 - (a) There is hereby created the Real Estate Appraisal Administration and Disciplinary Board. The Board shall be composed of 10 persons appointed by the Governor, plus the Coordinator of the Real Estate Appraisal Division. Members shall be appointed to the Board subject to the following conditions:
 - (1) All appointed members shall have been residents and citizens of this State for at least 5 years prior to the date of appointment.
 - (2) The appointed membership of the Board should reasonably reflect the geographic distribution of the population of the State.
 - (3) Four appointed members shall have been actively engaged and currently licensed as State certified general real estate appraisers for a period of not less than 5 years.
 - (4) Two appointed members shall have been actively and currently licensed State certified as residential real estate appraisers for a period of not less than 5 years.
 - (5) Two appointed members shall hold a valid license as

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a real estate broker for at least 10 years prior to the date of the appointment, one of whom shall hold a valid State certified general real estate appraiser license issued under this Act or a predecessor Act for a period of at least 5 years prior to the appointment and one of whom shall hold a valid State certified residential real estate appraiser license issued under this Act or a predecessor Act for a period of at least 5 years prior to the appointment.

- (6) One appointed member shall be a representative of a financial institution, as evidenced by his or her employment with a financial institution.
- (7) One appointed member shall represent the interests of the general public. This member or his or her spouse shall not be licensed under this Act nor be employed by or have any interest in an appraisal business, appraisal management company, real estate brokerage business, or a financial institution.

In making appointments as provided in paragraphs (3) and shall give (4) of this subsection, the Governor consideration to recommendations by members and organizations representing the profession.

In making the appointments as provided in paragraph (5) of this subsection, the Governor shall give due consideration to the recommendations by members and organizations representing the real estate industry.

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- In making the appointment as provided in paragraph (6) of this subsection, the Governor shall give due consideration to the recommendations by members and organizations representing financial institutions.
- (b) The term for members of the Board shall be 4 years, and each member shall serve until his or her successor is appointed and qualified. No member shall serve more than 10 years lifetime.
- (c) The Governor may terminate the appointment of a member for cause that, in the opinion of the Governor, reasonably justifies the termination. Cause for termination may include, without limitation, misconduct, incapacity, neglect of duty, or missing 4 Board meetings during any one calendar year.
- (d) A majority of the Board members shall constitute a quorum. A vacancy in the membership of the Board shall not impair the right of a quorum to exercise all of the rights and perform all of the duties of the Board.
- (e) The Board shall meet at least quarterly and may be convened by the Chairperson, Vice-Chairperson, or 3 members of the Board upon 10 days written notice.
- (f) The Board shall, annually at the first meeting of the fiscal year, elect a Chairperson and Vice-Chairperson from its members. The Chairperson shall preside over the meetings and shall coordinate with the Coordinator in developing distributing an agenda for each meeting. In the absence of the Chairperson, the Vice-Chairperson shall preside over

1 meeting.

- 2 (g) The Coordinator of the Real Estate Appraisal Division 3 shall serve as a member of the Board without vote.
 - (h) The Board shall advise and make recommendations to the Department on the education and experience qualifications of any applicant for initial licensure as a State certified general real estate appraiser or a State certified residential real estate appraiser. The Department shall not make any decisions concerning education or experience qualifications of an applicant for initial licensure as a State certified general real estate appraiser or a State certified residential real estate appraiser without having first received the advice and recommendation of the Board and shall give due consideration to all such advice and recommendations; however, if the Board does not render advice or make a recommendation within a reasonable amount of time, then the Department may render a decision.
 - (i) Except as provided in Section 15-17 of this Act, the Board shall hear and make recommendations to the Secretary on disciplinary matters that require a formal evidentiary hearing. The Secretary shall give due consideration to the recommendations of the Board involving discipline and questions involving standards of professional conduct of licensees.
 - (j) The Department shall seek and the Board shall provide recommendations to the Department consistent with the provisions of this Act and for the administration and

- enforcement of all rules adopted pursuant to this Act. The 1
- 2 Department shall give due consideration to such
- 3 recommendations prior to adopting rules.
- (k) The Department shall seek and the Board shall provide
- 5 recommendations to the Department on the approval of all
- 6 courses submitted to the Department pursuant to this Act and
- 7 the rules adopted pursuant to this Act. The Department shall
- 8 not approve any courses without having first received the
- 9 recommendation of the Board and shall give due consideration to
- 10 such recommendations prior to approving and licensing courses;
- 11 however, if the Board does not make a recommendation within a
- 12 reasonable amount of time, then the Department may approve
- 13 courses.
- (1) Each voting member of the Board shall receive a per 14
- 15 diem stipend in an amount to be determined by the Secretary.
- 16 Each member shall be paid his or her necessary expenses while
- 17 engaged in the performance of his or her duties.
- (m) Members of the Board shall be immune from suit in an 18
- 19 action based upon any disciplinary proceedings or other acts
- 20 performed in good faith as members of the Board.
- 21 (n) Ιf the Department disagrees with any advice or
- 22 recommendation provided by the Board under this Section to the
- 23 Secretary or the Department, then notice of such disagreement
- 24 must be provided to the Board by the Department.
- 25 (o) Upon resolution adopted at any Board meeting, the
- 26 exercise of any Board function, power, or duty enumerated in

- 1 this Section or in subsection (d) of Section 15-10 of this Act
- 2 may be suspended. The exercise of any suspended function,
- 3 power, or duty of the Board may be reinstated by a resolution
- 4 adopted at a subsequent Board meeting. Any resolution adopted
- 5 pursuant to this Section shall take effect immediately.
- 6 (Source: P.A. 96-844, eff. 12-23-09.)
- 7 (225 ILCS 458/25-15)
- 8 (Section scheduled to be repealed on January 1, 2022)
- 9 Sec. 25-15. Coordinator of Real Estate Appraisal;
- 10 appointment; duties. The Secretary shall appoint, subject to
- 11 the Personnel Code, a Coordinator of Real Estate Appraisal. In
- 12 appointing the Coordinator, the Secretary shall give due
- 13 consideration to recommendations made by members,
- organizations, and associations of the real estate appraisal
- industry. On or after January 1, 2010, the Coordinator must
- 16 hold a current, valid State certified general real estate
- 17 appraiser license. The Coordinator shall not practice or a
- 18 State certified residential real estate appraiser license,
- 19 which shall be surrendered to the Department during the term of
- 20 his or her appointment. The Coordinator must take the 30-hour
- 21 National Instructors Course on Uniform Standards of
- 22 Professional Appraisal Practice. The Coordinator Coordinator's
- 23 license shall be returned in the same status as it was on the
- 24 date of surrender, credited with all fees that came due during
- 25 his or her employment. The Coordinator shall:

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- (1) serve as a member of the Real Estate Appraisal Administration and Disciplinary Board without vote;
 - (2) be the direct liaison between the Department, the profession, and the real estate appraisal industry organizations and associations;
 - (3) prepare and circulate to licensees such educational and informational material as the Department deems necessary for providing guidance or assistance to licensees:
 - (4) appoint necessary committees to assist in the performance of the functions and duties of the Department under this Act;
 - (5) (blank); and
- 14 (6) be authorized to investigate and determine the
 15 facts of a complaint; the coordinator may interview
 16 witnesses, the complainant, and any licensees involved in
 17 the alleged matter and make a recommendation as to the
 18 findings of fact.
- 19 (Source: P.A. 96-844, eff. 12-23-09; 97-602, eff. 8-26-11.)