



97TH GENERAL ASSEMBLY

State of Illinois

2011 and 2012

HB1931

by Rep. Linda Chapa LaVia

SYNOPSIS AS INTRODUCED:

35 ILCS 105/2
35 ILCS 110/2

from Ch. 120, par. 439.2
from Ch. 120, par. 439.32

Amends the Use Tax Act and the Service Use Tax Act. Expands the definitions of "retailer maintaining a place of business in this State" and "serviceman maintaining a place of business in this State" to include a retailer or serviceman who has a contract with a person located in this State under which the retailer or serviceman sells the same or substantially similar line of products or services as the person located in this State and does so using an identical or substantially similar name as the person located in this State. Effective immediately.

LRB097 09059 HLH 49193 b

FISCAL NOTE ACT
MAY APPLY

A BILL FOR

1 AN ACT concerning revenue.

2 **Be it enacted by the People of the State of Illinois,**
3 **represented in the General Assembly:**

4 Section 5. The Use Tax Act is amended by changing Section 2
5 as follows:

6 (35 ILCS 105/2) (from Ch. 120, par. 439.2)

7 Sec. 2. "Use" means the exercise by any person of any right
8 or power over tangible personal property incident to the
9 ownership of that property, except that it does not include the
10 sale of such property in any form as tangible personal property
11 in the regular course of business to the extent that such
12 property is not first subjected to a use for which it was
13 purchased, and does not include the use of such property by its
14 owner for demonstration purposes: Provided that the property
15 purchased is deemed to be purchased for the purpose of resale,
16 despite first being used, to the extent to which it is resold
17 as an ingredient of an intentionally produced product or
18 by-product of manufacturing. "Use" does not mean the
19 demonstration use or interim use of tangible personal property
20 by a retailer before he sells that tangible personal property.
21 For watercraft or aircraft, if the period of demonstration use
22 or interim use by the retailer exceeds 18 months, the retailer
23 shall pay on the retailers' original cost price the tax imposed

1 by this Act, and no credit for that tax is permitted if the
2 watercraft or aircraft is subsequently sold by the retailer.

3 "Use" does not mean the physical incorporation of tangible
4 personal property, to the extent not first subjected to a use
5 for which it was purchased, as an ingredient or constituent,
6 into other tangible personal property (a) which is sold in the
7 regular course of business or (b) which the person
8 incorporating such ingredient or constituent therein has
9 undertaken at the time of such purchase to cause to be
10 transported in interstate commerce to destinations outside the
11 State of Illinois: Provided that the property purchased is
12 deemed to be purchased for the purpose of resale, despite first
13 being used, to the extent to which it is resold as an
14 ingredient of an intentionally produced product or by-product
15 of manufacturing.

16 "Watercraft" means a Class 2, Class 3, or Class 4
17 watercraft as defined in Section 3-2 of the Boat Registration
18 and Safety Act, a personal watercraft, or any boat equipped
19 with an inboard motor.

20 "Purchase at retail" means the acquisition of the ownership
21 of or title to tangible personal property through a sale at
22 retail.

23 "Purchaser" means anyone who, through a sale at retail,
24 acquires the ownership of tangible personal property for a
25 valuable consideration.

26 "Sale at retail" means any transfer of the ownership of or

1 title to tangible personal property to a purchaser, for the
2 purpose of use, and not for the purpose of resale in any form
3 as tangible personal property to the extent not first subjected
4 to a use for which it was purchased, for a valuable
5 consideration: Provided that the property purchased is deemed
6 to be purchased for the purpose of resale, despite first being
7 used, to the extent to which it is resold as an ingredient of
8 an intentionally produced product or by-product of
9 manufacturing. For this purpose, slag produced as an incident
10 to manufacturing pig iron or steel and sold is considered to be
11 an intentionally produced by-product of manufacturing. "Sale
12 at retail" includes any such transfer made for resale unless
13 made in compliance with Section 2c of the Retailers' Occupation
14 Tax Act, as incorporated by reference into Section 12 of this
15 Act. Transactions whereby the possession of the property is
16 transferred but the seller retains the title as security for
17 payment of the selling price are sales.

18 "Sale at retail" shall also be construed to include any
19 Illinois florist's sales transaction in which the purchase
20 order is received in Illinois by a florist and the sale is for
21 use or consumption, but the Illinois florist has a florist in
22 another state deliver the property to the purchaser or the
23 purchaser's donee in such other state.

24 Nonreusable tangible personal property that is used by
25 persons engaged in the business of operating a restaurant,
26 cafeteria, or drive-in is a sale for resale when it is

1 transferred to customers in the ordinary course of business as
2 part of the sale of food or beverages and is used to deliver,
3 package, or consume food or beverages, regardless of where
4 consumption of the food or beverages occurs. Examples of those
5 items include, but are not limited to nonreusable, paper and
6 plastic cups, plates, baskets, boxes, sleeves, buckets or other
7 containers, utensils, straws, placemats, napkins, doggie bags,
8 and wrapping or packaging materials that are transferred to
9 customers as part of the sale of food or beverages in the
10 ordinary course of business.

11 The purchase, employment and transfer of such tangible
12 personal property as newsprint and ink for the primary purpose
13 of conveying news (with or without other information) is not a
14 purchase, use or sale of tangible personal property.

15 "Selling price" means the consideration for a sale valued
16 in money whether received in money or otherwise, including
17 cash, credits, property other than as hereinafter provided, and
18 services, but not including the value of or credit given for
19 traded-in tangible personal property where the item that is
20 traded-in is of like kind and character as that which is being
21 sold, and shall be determined without any deduction on account
22 of the cost of the property sold, the cost of materials used,
23 labor or service cost or any other expense whatsoever, but does
24 not include interest or finance charges which appear as
25 separate items on the bill of sale or sales contract nor
26 charges that are added to prices by sellers on account of the

1 seller's tax liability under the "Retailers' Occupation Tax
2 Act", or on account of the seller's duty to collect, from the
3 purchaser, the tax that is imposed by this Act, or, except as
4 otherwise provided with respect to any cigarette tax imposed by
5 a home rule unit, on account of the seller's tax liability
6 under any local occupation tax administered by the Department,
7 or, except as otherwise provided with respect to any cigarette
8 tax imposed by a home rule unit on account of the seller's duty
9 to collect, from the purchasers, the tax that is imposed under
10 any local use tax administered by the Department. Effective
11 December 1, 1985, "selling price" shall include charges that
12 are added to prices by sellers on account of the seller's tax
13 liability under the Cigarette Tax Act, on account of the
14 seller's duty to collect, from the purchaser, the tax imposed
15 under the Cigarette Use Tax Act, and on account of the seller's
16 duty to collect, from the purchaser, any cigarette tax imposed
17 by a home rule unit.

18 The phrase "like kind and character" shall be liberally
19 construed (including but not limited to any form of motor
20 vehicle for any form of motor vehicle, or any kind of farm or
21 agricultural implement for any other kind of farm or
22 agricultural implement), while not including a kind of item
23 which, if sold at retail by that retailer, would be exempt from
24 retailers' occupation tax and use tax as an isolated or
25 occasional sale.

26 "Department" means the Department of Revenue.

1 "Person" means any natural individual, firm, partnership,
2 association, joint stock company, joint adventure, public or
3 private corporation, limited liability company, or a receiver,
4 executor, trustee, guardian or other representative appointed
5 by order of any court.

6 "Retailer" means and includes every person engaged in the
7 business of making sales at retail as defined in this Section.

8 A person who holds himself or herself out as being engaged
9 (or who habitually engages) in selling tangible personal
10 property at retail is a retailer hereunder with respect to such
11 sales (and not primarily in a service occupation)
12 notwithstanding the fact that such person designs and produces
13 such tangible personal property on special order for the
14 purchaser and in such a way as to render the property of value
15 only to such purchaser, if such tangible personal property so
16 produced on special order serves substantially the same
17 function as stock or standard items of tangible personal
18 property that are sold at retail.

19 A person whose activities are organized and conducted
20 primarily as a not-for-profit service enterprise, and who
21 engages in selling tangible personal property at retail
22 (whether to the public or merely to members and their guests)
23 is a retailer with respect to such transactions, excepting only
24 a person organized and operated exclusively for charitable,
25 religious or educational purposes either (1), to the extent of
26 sales by such person to its members, students, patients or

1 inmates of tangible personal property to be used primarily for
2 the purposes of such person, or (2), to the extent of sales by
3 such person of tangible personal property which is not sold or
4 offered for sale by persons organized for profit. The selling
5 of school books and school supplies by schools at retail to
6 students is not "primarily for the purposes of" the school
7 which does such selling. This paragraph does not apply to nor
8 subject to taxation occasional dinners, social or similar
9 activities of a person organized and operated exclusively for
10 charitable, religious or educational purposes, whether or not
11 such activities are open to the public.

12 A person who is the recipient of a grant or contract under
13 Title VII of the Older Americans Act of 1965 (P.L. 92-258) and
14 serves meals to participants in the federal Nutrition Program
15 for the Elderly in return for contributions established in
16 amount by the individual participant pursuant to a schedule of
17 suggested fees as provided for in the federal Act is not a
18 retailer under this Act with respect to such transactions.

19 Persons who engage in the business of transferring tangible
20 personal property upon the redemption of trading stamps are
21 retailers hereunder when engaged in such business.

22 The isolated or occasional sale of tangible personal
23 property at retail by a person who does not hold himself out as
24 being engaged (or who does not habitually engage) in selling
25 such tangible personal property at retail or a sale through a
26 bulk vending machine does not make such person a retailer

1 hereunder. However, any person who is engaged in a business
2 which is not subject to the tax imposed by the "Retailers'
3 Occupation Tax Act" because of involving the sale of or a
4 contract to sell real estate or a construction contract to
5 improve real estate, but who, in the course of conducting such
6 business, transfers tangible personal property to users or
7 consumers in the finished form in which it was purchased, and
8 which does not become real estate, under any provision of a
9 construction contract or real estate sale or real estate sales
10 agreement entered into with some other person arising out of or
11 because of such nontaxable business, is a retailer to the
12 extent of the value of the tangible personal property so
13 transferred. If, in such transaction, a separate charge is made
14 for the tangible personal property so transferred, the value of
15 such property, for the purposes of this Act, is the amount so
16 separately charged, but not less than the cost of such property
17 to the transferor; if no separate charge is made, the value of
18 such property, for the purposes of this Act, is the cost to the
19 transferor of such tangible personal property.

20 "Retailer maintaining a place of business in this State",
21 or any like term, means and includes any of the following
22 retailers:

- 23 1. A retailer having or maintaining within this State,
24 directly or by a subsidiary, an office, distribution house,
25 sales house, warehouse or other place of business, or any
26 agent or other representative operating within this State

1 under the authority of the retailer or its subsidiary,
2 irrespective of whether such place of business or agent or
3 other representative is located here permanently or
4 temporarily, or whether such retailer or subsidiary is
5 licensed to do business in this State. However, the
6 ownership of property that is located at the premises of a
7 printer with which the retailer has contracted for printing
8 and that consists of the final printed product, property
9 that becomes a part of the final printed product, or copy
10 from which the printed product is produced shall not result
11 in the retailer being deemed to have or maintain an office,
12 distribution house, sales house, warehouse, or other place
13 of business within this State.

14 1.1. Beginning July 1, 2011, a retailer having a
15 contract with a person located in this State under which:

16 A. the retailer sells the same or substantially
17 similar line of products as the person located in this
18 State and does so using an identical or substantially
19 similar name, trade name, or trademark as the person
20 located in this State; and

21 B. the retailer provides a commission or other
22 consideration to the person located in this State based
23 upon the sale of tangible personal property by the
24 retailer.

25 The provisions of this paragraph 1.1 shall apply only if
26 the cumulative gross receipts from sales of tangible

1 personal property by the retailer to customers in this
2 State under all such contracts exceed \$10,000 during the
3 preceding 4 quarterly periods ending on the last day of
4 March, June, September, and December.

5 2. A retailer soliciting orders for tangible personal
6 property by means of a telecommunication or television
7 shopping system (which utilizes toll free numbers) which is
8 intended by the retailer to be broadcast by cable
9 television or other means of broadcasting, to consumers
10 located in this State.

11 3. A retailer, pursuant to a contract with a
12 broadcaster or publisher located in this State, soliciting
13 orders for tangible personal property by means of
14 advertising which is disseminated primarily to consumers
15 located in this State and only secondarily to bordering
16 jurisdictions.

17 4. A retailer soliciting orders for tangible personal
18 property by mail if the solicitations are substantial and
19 recurring and if the retailer benefits from any banking,
20 financing, debt collection, telecommunication, or
21 marketing activities occurring in this State or benefits
22 from the location in this State of authorized installation,
23 servicing, or repair facilities.

24 5. A retailer that is owned or controlled by the same
25 interests that own or control any retailer engaging in
26 business in the same or similar line of business in this

1 State.

2 6. A retailer having a franchisee or licensee operating
3 under its trade name if the franchisee or licensee is
4 required to collect the tax under this Section.

5 7. A retailer, pursuant to a contract with a cable
6 television operator located in this State, soliciting
7 orders for tangible personal property by means of
8 advertising which is transmitted or distributed over a
9 cable television system in this State.

10 8. A retailer engaging in activities in Illinois, which
11 activities in the state in which the retail business
12 engaging in such activities is located would constitute
13 maintaining a place of business in that state.

14 "Bulk vending machine" means a vending machine, containing
15 unsorted confections, nuts, toys, or other items designed
16 primarily to be used or played with by children which, when a
17 coin or coins of a denomination not larger than \$0.50 are
18 inserted, are dispensed in equal portions, at random and
19 without selection by the customer.

20 (Source: P.A. 94-1074, eff. 12-26-06; 95-723, eff. 6-23-08.)

21 Section 10. The Service Use Tax Act is amended by changing
22 Section 2 as follows:

23 (35 ILCS 110/2) (from Ch. 120, par. 439.32)

24 Sec. 2. "Use" means the exercise by any person of any right

1 or power over tangible personal property incident to the
2 ownership of that property, but does not include the sale or
3 use for demonstration by him of that property in any form as
4 tangible personal property in the regular course of business.
5 "Use" does not mean the interim use of tangible personal
6 property nor the physical incorporation of tangible personal
7 property, as an ingredient or constituent, into other tangible
8 personal property, (a) which is sold in the regular course of
9 business or (b) which the person incorporating such ingredient
10 or constituent therein has undertaken at the time of such
11 purchase to cause to be transported in interstate commerce to
12 destinations outside the State of Illinois.

13 "Purchased from a serviceman" means the acquisition of the
14 ownership of, or title to, tangible personal property through a
15 sale of service.

16 "Purchaser" means any person who, through a sale of
17 service, acquires the ownership of, or title to, any tangible
18 personal property.

19 "Cost price" means the consideration paid by the serviceman
20 for a purchase valued in money, whether paid in money or
21 otherwise, including cash, credits and services, and shall be
22 determined without any deduction on account of the supplier's
23 cost of the property sold or on account of any other expense
24 incurred by the supplier. When a serviceman contracts out part
25 or all of the services required in his sale of service, it
26 shall be presumed that the cost price to the serviceman of the

1 property transferred to him or her by his or her subcontractor
2 is equal to 50% of the subcontractor's charges to the
3 serviceman in the absence of proof of the consideration paid by
4 the subcontractor for the purchase of such property.

5 "Selling price" means the consideration for a sale valued
6 in money whether received in money or otherwise, including
7 cash, credits and service, and shall be determined without any
8 deduction on account of the serviceman's cost of the property
9 sold, the cost of materials used, labor or service cost or any
10 other expense whatsoever, but does not include interest or
11 finance charges which appear as separate items on the bill of
12 sale or sales contract nor charges that are added to prices by
13 sellers on account of the seller's duty to collect, from the
14 purchaser, the tax that is imposed by this Act.

15 "Department" means the Department of Revenue.

16 "Person" means any natural individual, firm, partnership,
17 association, joint stock company, joint venture, public or
18 private corporation, limited liability company, and any
19 receiver, executor, trustee, guardian or other representative
20 appointed by order of any court.

21 "Sale of service" means any transaction except:

22 (1) a retail sale of tangible personal property taxable
23 under the Retailers' Occupation Tax Act or under the Use
24 Tax Act.

25 (2) a sale of tangible personal property for the
26 purpose of resale made in compliance with Section 2c of the

1 Retailers' Occupation Tax Act.

2 (3) except as hereinafter provided, a sale or transfer
3 of tangible personal property as an incident to the
4 rendering of service for or by any governmental body, or
5 for or by any corporation, society, association,
6 foundation or institution organized and operated
7 exclusively for charitable, religious or educational
8 purposes or any not-for-profit corporation, society,
9 association, foundation, institution or organization which
10 has no compensated officers or employees and which is
11 organized and operated primarily for the recreation of
12 persons 55 years of age or older. A limited liability
13 company may qualify for the exemption under this paragraph
14 only if the limited liability company is organized and
15 operated exclusively for educational purposes.

16 (4) a sale or transfer of tangible personal property as
17 an incident to the rendering of service for interstate
18 carriers for hire for use as rolling stock moving in
19 interstate commerce or by lessors under a lease of one year
20 or longer, executed or in effect at the time of purchase of
21 personal property, to interstate carriers for hire for use
22 as rolling stock moving in interstate commerce so long as
23 so used by such interstate carriers for hire, and equipment
24 operated by a telecommunications provider, licensed as a
25 common carrier by the Federal Communications Commission,
26 which is permanently installed in or affixed to aircraft

1 moving in interstate commerce.

2 (4a) a sale or transfer of tangible personal property
3 as an incident to the rendering of service for owners,
4 lessors, or shippers of tangible personal property which is
5 utilized by interstate carriers for hire for use as rolling
6 stock moving in interstate commerce so long as so used by
7 interstate carriers for hire, and equipment operated by a
8 telecommunications provider, licensed as a common carrier
9 by the Federal Communications Commission, which is
10 permanently installed in or affixed to aircraft moving in
11 interstate commerce.

12 (4a-5) on and after July 1, 2003 and through June 30,
13 2004, a sale or transfer of a motor vehicle of the second
14 division with a gross vehicle weight in excess of 8,000
15 pounds as an incident to the rendering of service if that
16 motor vehicle is subject to the commercial distribution fee
17 imposed under Section 3-815.1 of the Illinois Vehicle Code.
18 Beginning on July 1, 2004 and through June 30, 2005, the
19 use in this State of motor vehicles of the second division:
20 (i) with a gross vehicle weight rating in excess of 8,000
21 pounds; (ii) that are subject to the commercial
22 distribution fee imposed under Section 3-815.1 of the
23 Illinois Vehicle Code; and (iii) that are primarily used
24 for commercial purposes. Through June 30, 2005, this
25 exemption applies to repair and replacement parts added
26 after the initial purchase of such a motor vehicle if that

1 motor vehicle is used in a manner that would qualify for
2 the rolling stock exemption otherwise provided for in this
3 Act. For purposes of this paragraph, "used for commercial
4 purposes" means the transportation of persons or property
5 in furtherance of any commercial or industrial enterprise
6 whether for-hire or not.

7 (5) a sale or transfer of machinery and equipment used
8 primarily in the process of the manufacturing or
9 assembling, either in an existing, an expanded or a new
10 manufacturing facility, of tangible personal property for
11 wholesale or retail sale or lease, whether such sale or
12 lease is made directly by the manufacturer or by some other
13 person, whether the materials used in the process are owned
14 by the manufacturer or some other person, or whether such
15 sale or lease is made apart from or as an incident to the
16 seller's engaging in a service occupation and the
17 applicable tax is a Service Use Tax or Service Occupation
18 Tax, rather than Use Tax or Retailers' Occupation Tax.

19 (5a) the repairing, reconditioning or remodeling, for
20 a common carrier by rail, of tangible personal property
21 which belongs to such carrier for hire, and as to which
22 such carrier receives the physical possession of the
23 repaired, reconditioned or remodeled item of tangible
24 personal property in Illinois, and which such carrier
25 transports, or shares with another common carrier in the
26 transportation of such property, out of Illinois on a

1 standard uniform bill of lading showing the person who
2 repaired, reconditioned or remodeled the property to a
3 destination outside Illinois, for use outside Illinois.

4 (5b) a sale or transfer of tangible personal property
5 which is produced by the seller thereof on special order in
6 such a way as to have made the applicable tax the Service
7 Occupation Tax or the Service Use Tax, rather than the
8 Retailers' Occupation Tax or the Use Tax, for an interstate
9 carrier by rail which receives the physical possession of
10 such property in Illinois, and which transports such
11 property, or shares with another common carrier in the
12 transportation of such property, out of Illinois on a
13 standard uniform bill of lading showing the seller of the
14 property as the shipper or consignor of such property to a
15 destination outside Illinois, for use outside Illinois.

16 (6) until July 1, 2003, a sale or transfer of
17 distillation machinery and equipment, sold as a unit or kit
18 and assembled or installed by the retailer, which machinery
19 and equipment is certified by the user to be used only for
20 the production of ethyl alcohol that will be used for
21 consumption as motor fuel or as a component of motor fuel
22 for the personal use of such user and not subject to sale
23 or resale.

24 (7) at the election of any serviceman not required to
25 be otherwise registered as a retailer under Section 2a of
26 the Retailers' Occupation Tax Act, made for each fiscal

1 year sales of service in which the aggregate annual cost
2 price of tangible personal property transferred as an
3 incident to the sales of service is less than 35%, or 75%
4 in the case of servicemen transferring prescription drugs
5 or servicemen engaged in graphic arts production, of the
6 aggregate annual total gross receipts from all sales of
7 service. The purchase of such tangible personal property by
8 the serviceman shall be subject to tax under the Retailers'
9 Occupation Tax Act and the Use Tax Act. However, if a
10 primary serviceman who has made the election described in
11 this paragraph subcontracts service work to a secondary
12 serviceman who has also made the election described in this
13 paragraph, the primary serviceman does not incur a Use Tax
14 liability if the secondary serviceman (i) has paid or will
15 pay Use Tax on his or her cost price of any tangible
16 personal property transferred to the primary serviceman
17 and (ii) certifies that fact in writing to the primary
18 serviceman.

19 Tangible personal property transferred incident to the
20 completion of a maintenance agreement is exempt from the tax
21 imposed pursuant to this Act.

22 Exemption (5) also includes machinery and equipment used in
23 the general maintenance or repair of such exempt machinery and
24 equipment or for in-house manufacture of exempt machinery and
25 equipment. For the purposes of exemption (5), each of these
26 terms shall have the following meanings: (1) "manufacturing

1 process" shall mean the production of any article of tangible
2 personal property, whether such article is a finished product
3 or an article for use in the process of manufacturing or
4 assembling a different article of tangible personal property,
5 by procedures commonly regarded as manufacturing, processing,
6 fabricating, or refining which changes some existing material
7 or materials into a material with a different form, use or
8 name. In relation to a recognized integrated business composed
9 of a series of operations which collectively constitute
10 manufacturing, or individually constitute manufacturing
11 operations, the manufacturing process shall be deemed to
12 commence with the first operation or stage of production in the
13 series, and shall not be deemed to end until the completion of
14 the final product in the last operation or stage of production
15 in the series; and further, for purposes of exemption (5),
16 photoprocessing is deemed to be a manufacturing process of
17 tangible personal property for wholesale or retail sale; (2)
18 "assembling process" shall mean the production of any article
19 of tangible personal property, whether such article is a
20 finished product or an article for use in the process of
21 manufacturing or assembling a different article of tangible
22 personal property, by the combination of existing materials in
23 a manner commonly regarded as assembling which results in a
24 material of a different form, use or name; (3) "machinery"
25 shall mean major mechanical machines or major components of
26 such machines contributing to a manufacturing or assembling

1 process; and (4) "equipment" shall include any independent
2 device or tool separate from any machinery but essential to an
3 integrated manufacturing or assembly process; including
4 computers used primarily in a manufacturer's computer assisted
5 design, computer assisted manufacturing (CAD/CAM) system; or
6 any subunit or assembly comprising a component of any machinery
7 or auxiliary, adjunct or attachment parts of machinery, such as
8 tools, dies, jigs, fixtures, patterns and molds; or any parts
9 which require periodic replacement in the course of normal
10 operation; but shall not include hand tools. Equipment includes
11 chemicals or chemicals acting as catalysts but only if the
12 chemicals or chemicals acting as catalysts effect a direct and
13 immediate change upon a product being manufactured or assembled
14 for wholesale or retail sale or lease. The purchaser of such
15 machinery and equipment who has an active resale registration
16 number shall furnish such number to the seller at the time of
17 purchase. The user of such machinery and equipment and tools
18 without an active resale registration number shall prepare a
19 certificate of exemption for each transaction stating facts
20 establishing the exemption for that transaction, which
21 certificate shall be available to the Department for inspection
22 or audit. The Department shall prescribe the form of the
23 certificate.

24 Any informal rulings, opinions or letters issued by the
25 Department in response to an inquiry or request for any opinion
26 from any person regarding the coverage and applicability of

1 exemption (5) to specific devices shall be published,
2 maintained as a public record, and made available for public
3 inspection and copying. If the informal ruling, opinion or
4 letter contains trade secrets or other confidential
5 information, where possible the Department shall delete such
6 information prior to publication. Whenever such informal
7 rulings, opinions, or letters contain any policy of general
8 applicability, the Department shall formulate and adopt such
9 policy as a rule in accordance with the provisions of the
10 Illinois Administrative Procedure Act.

11 On and after July 1, 1987, no entity otherwise eligible
12 under exemption (3) of this Section shall make tax free
13 purchases unless it has an active exemption identification
14 number issued by the Department.

15 The purchase, employment and transfer of such tangible
16 personal property as newsprint and ink for the primary purpose
17 of conveying news (with or without other information) is not a
18 purchase, use or sale of service or of tangible personal
19 property within the meaning of this Act.

20 "Serviceman" means any person who is engaged in the
21 occupation of making sales of service.

22 "Sale at retail" means "sale at retail" as defined in the
23 Retailers' Occupation Tax Act.

24 "Supplier" means any person who makes sales of tangible
25 personal property to servicemen for the purpose of resale as an
26 incident to a sale of service.

1 "Serviceman maintaining a place of business in this State",
2 or any like term, means and includes any serviceman:

3 1. having or maintaining within this State, directly or
4 by a subsidiary, an office, distribution house, sales
5 house, warehouse or other place of business, or any agent
6 or other representative operating within this State under
7 the authority of the serviceman or its subsidiary,
8 irrespective of whether such place of business or agent or
9 other representative is located here permanently or
10 temporarily, or whether such serviceman or subsidiary is
11 licensed to do business in this State;

12 1.1. beginning July 1, 2011, having a contract with a
13 person located in this State under which:

14 A. the serviceman sells the same or substantially
15 similar line of services as the person located in this
16 State and does so using an identical or substantially
17 similar name, trade name, or trademark as the person
18 located in this State; and

19 B. the serviceman provides a commission or other
20 consideration to the person located in this State based
21 upon the sale of services by the serviceman.

22 The provisions of this paragraph 1.1 shall apply only if
23 the cumulative gross receipts from sales of service by the
24 serviceman to customers in this State under all such
25 contracts exceed \$10,000 during the preceding 4 quarterly
26 periods ending on the last day of March, June, September,

1 and December;

2 2. soliciting orders for tangible personal property by
3 means of a telecommunication or television shopping system
4 (which utilizes toll free numbers) which is intended by the
5 retailer to be broadcast by cable television or other means
6 of broadcasting, to consumers located in this State;

7 3. pursuant to a contract with a broadcaster or
8 publisher located in this State, soliciting orders for
9 tangible personal property by means of advertising which is
10 disseminated primarily to consumers located in this State
11 and only secondarily to bordering jurisdictions;

12 4. soliciting orders for tangible personal property by
13 mail if the solicitations are substantial and recurring and
14 if the retailer benefits from any banking, financing, debt
15 collection, telecommunication, or marketing activities
16 occurring in this State or benefits from the location in
17 this State of authorized installation, servicing, or
18 repair facilities;

19 5. being owned or controlled by the same interests
20 which own or control any retailer engaging in business in
21 the same or similar line of business in this State;

22 6. having a franchisee or licensee operating under its
23 trade name if the franchisee or licensee is required to
24 collect the tax under this Section;

25 7. pursuant to a contract with a cable television
26 operator located in this State, soliciting orders for

1 tangible personal property by means of advertising which is
2 transmitted or distributed over a cable television system
3 in this State; or

4 8. engaging in activities in Illinois, which
5 activities in the state in which the supply business
6 engaging in such activities is located would constitute
7 maintaining a place of business in that state.

8 (Source: P.A. 92-484, eff. 8-23-01; 93-23, eff. 6-20-03; 93-24,
9 eff. 6-20-03; 93-1033, eff. 9-3-04.)

10 Section 97. Severability. The provisions of this Act are
11 severable under Section 1.31 of the Statute on Statutes.

12 Section 99. Effective date. This Act takes effect upon
13 becoming law.