

## 93RD GENERAL ASSEMBLY State of Illinois 2003 and 2004

Introduced 02/09/04, by Patricia Reid Lindner - Patricia R. Bellock, Richard P. Myers

## SYNOPSIS AS INTRODUCED:

20 ILCS 3501/830-30 20 ILCS 3501/830-35

20 ILCS 3501/830-45

20 ILCS 3501/830-50

Amends the Agricultural Assistance Article of the Illinois Finance Authority Act. Provides that to be eligible for certain State guarantees, a farmer must be a principal operator of a farm or land, at least 30% (instead of 50%) of whose annual income is derived from farming and whose debt to asset ratio shall not exceed the maximum limit established by the Illinois Finance Authority (instead of "shall not be less than 40%"). Provides that State guarantees under certain programs shall not exceed \$750,000 (instead of \$500,000). Provides that the collateral acceptable to the Authority must be at least equal to the gross loan amount (instead of "at least equal to the State's portion of the Guarantee to be provided"). Deletes a provision that to be eligible for State guarantees, a farmer's net worth may not exceed \$500,000. Deletes a provision stating that a lender may not withdraw a State guarantee if the loan contract provides for an interest rate that may vary. Changes the name of the "Young Farmer Loan Guarantee Program" to the "Illinois Farmer Loan Guarantee Program". Makes other changes. Effective immediately.

LRB093 17831 SJM 47320 b

FISCAL NOTE ACT MAY APPLY

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1 AN ACT concerning finance.

## Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- Section 5. The Illinois Finance Authority Act is amended by changing Sections 830-30, 830-35, 830-45, and 830-50 as follows:
- 7 (20 ILCS 3501/830-30)
- 8 Sec. 830-30. State Guarantees for existing debt.
  - (a) The Authority is authorized to issue State Guarantees for farmers' existing debts held by a lender. For the purposes of this Section, a farmer shall be a resident of Illinois, who is a principal operator of a farm or land, at least 30% 50% of whose annual gross income is derived from farming and whose debt to asset ratio shall not exceed the maximum established by the Authority be less than 40%, except in those cases where the applicant has previously used the guarantee program there shall be no debt to asset ratio or income restriction. For the purposes of this Section, debt to asset ratio shall mean the current outstanding liabilities of the farmer divided by the current outstanding assets of the farmer. The Authority shall establish the maximum permissible debt to asset ratio based on criteria established by the Authority.

Lenders shall apply for the State Guarantees on forms provided by the Authority and certify that the application and any other documents submitted are true and correct. The lender borrower, or both in combination, shall pay fee as determined by the Authority. administrative applicant shall be responsible for paying any fees or charges involved in recording mortgages, releases, statements, insurance for secondary market issues and any other similar fees or charges as the Authority may require. The application shall at a minimum contain the farmer's name,

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address, present credit and financial information, including cash flow statements, financial statements, balance sheets, and any other information pertinent to the application, and the collateral to be used to secure the State Guarantee. In addition, the lender must agree to bring the farmer's debt to a current status at the time the State Guarantee is provided and must also agree to charge a fixed or adjustable interest rate which the Authority determines to be below the market rate of interest generally available to the borrower. If both the lender and applicant agree, the interest rate on the State Guarantee Loan can be converted to a fixed interest rate at any time during the term of the loan.

Any State Guarantees provided under this Section (i) shall not exceed \$750,000 \$500,000 per farmer, (ii) shall be set up on a payment schedule not to exceed 30 years, and shall be no longer than 30 years in duration, and (iii) shall be subject to an annual review and renewal by the lender and the Authority; provided that only one such State Guarantee shall outstanding per farmer at any one time. No State Guarantee shall be revoked by the Authority without a 90-day notice, in writing, to all parties. In those cases where the borrower has not previously used the guarantee program, the lender shall not call due any loan during the first 3 years for any reason except for lack of performance or insufficient collateral. The lender can review and withdraw or continue with the State Guarantee on an annual basis after the first 3 years of the <del>loan</del>, provided a 90-day notice, in writing, to all parties has been given.

- (b) The Authority shall provide or renew a State Guarantee to a lender if:
  - (i) A fee equal to 25 basis points on the loan is paid to the Authority on an annual basis by the lender.
    - (ii) The application provides collateral acceptable to the Authority that is at least equal to the gross loan amount State's portion of the Guarantee to be provided.
      - (iii) The lender assumes all responsibility and costs

for pursuing legal action on collecting any loan that is delinquent or in default.

- (iv) The lender is responsible for the first 15% of the outstanding principal of the note for which the State Guarantee has been applied.
- (c) There is hereby created outside of the State treasury a special fund to be known as the Illinois Agricultural Loan Guarantee Fund. The State Treasurer shall be custodian of this Fund. Any amounts in the Illinois Agricultural Loan Guarantee Fund not currently needed to meet the obligations of the Fund shall be invested as provided by law, and all interest earned from these investments shall be deposited into the Fund until the Fund reaches the maximum amount authorized in this Act; thereafter, interest earned shall be deposited into the General Revenue Fund. After September 1, 1989, annual investment earnings equal to 1.5% of the Fund shall remain in the Fund to be used for the purposes established in Section 830-40 of this Act.

The Authority is authorized to transfer to the Fund such amounts as are necessary to satisfy claims during the duration of the State Guarantee program to secure State Guarantees issued under this Section. If for any reason the General Assembly fails to make an appropriation sufficient to meet these obligations, this Act shall constitute an irrevocable and continuing appropriation of an amount necessary to secure guarantees as defaults occur and the irrevocable and continuing authority for, and direction to, the State Treasurer and the Comptroller to make the necessary transfers to the Illinois Agricultural Loan Guarantee Fund, as directed by the Governor, out of the General Revenue Fund.

Within 30 days after November 15, 1985, the Authority may transfer up to \$7,000,000 from available appropriations into the Illinois Agricultural Loan Guarantee Fund for the purposes of this Act. Thereafter, the Authority may transfer additional amounts into the Illinois Agricultural Loan Guarantee Fund to secure guarantees for defaults as defaults occur.

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In the event of default by the farmer, the lender shall be entitled to, and the Authority shall direct payment on, the State Guarantee after 90 days of delinquency. All payments by the Authority shall be made from the Illinois Agricultural Loan Guarantee Fund to satisfy claims against the State Guarantee. The Illinois Agricultural Loan Guarantee Fund shall guarantee receipt of payment of the 85% of the principal and interest owed on the State Guarantee Loan by the farmer to the guarantee holder.

It shall be the responsibility of the lender to proceed with the collecting and disposing of collateral on the State Guarantee within 14 months of the time the State Guarantee is declared delinquent; provided, however, that the lender shall not collect or dispose of collateral on the State Guarantee without the express written prior approval of the Authority. If the lender does not dispose of the collateral within 14 months, the lender shall be liable to repay to the State interest on the State Guarantee equal to the same rate which the lender charges on the State Guarantee; provided, however, that the Authority may extend the 14-month period for a lender in the case of bankruptcy or extenuating circumstances. The Fund shall be reimbursed for any amounts paid under this Section upon liquidation of the collateral. The Authority, by resolution of the Board, may borrow sums from the Fund and provide for repayment as soon as may be practical upon receipt of payments of principal and interest by a farmer. Money may be borrowed from the Fund by the Authority for the sole purpose of paying certain interest costs for farmers associated with selling a loan subject to a State Guarantee in a secondary market as may be deemed reasonable and necessary by the Authority.

(d) Notwithstanding the provisions of this Section 830-30 with respect to the farmers and lenders who may obtain State Guarantees, the Authority may promulgate rules establishing the eligibility of farmers and lenders to participate in the State guarantee program and the terms, standards, and procedures that will apply, when the Authority finds that

- 1 emergency conditions in Illinois agriculture have created the
- 2 need for State Guarantees pursuant to terms, standards, and
- 3 procedures other than those specified in this Section.
- 4 (Source: P.A. 93-205, eff. 1-1-04.)
- 5 (20 ILCS 3501/830-35)
- Sec. 830-35. State Guarantees for loans to farmers and agribusiness; eligibility.
  - (a) The Authority is authorized to issue State Guarantees to lenders for loans to eligible farmers and agribusinesses for purposes set forth in this Section. For purposes of this Section, an eligible farmer shall be a resident of Illinois (i) who is principal operator of a farm or land, at least 30% 50% of whose annual gross income is derived from farming, and (ii) whose annual total sales of agricultural products, commodities, or livestock exceeds \$20,000, and (iii) whose net worth does not exceed \$500,000. An eligible agribusiness shall be that as defined in Section 801-10 of this Act.

The Authority may approve applications by farmers and agribusinesses that promote diversification of the farm economy of this State through the growth and development of new crops or livestock not customarily grown or produced in this State or that emphasize a vertical integration of grain or livestock produced or raised in this State into a finished agricultural product for consumption or use. "New crops or livestock not customarily grown or produced in this State" shall not include corn, soybeans, wheat, swine, or beef or dairy cattle. "Vertical integration of grain or livestock produced or raised in this State" shall include any new or

Lenders shall apply for the State Guarantees on forms provided by the Authority, certify that the application and any other documents submitted are true and correct, and pay an administrative fee as determined by the Authority. The applicant shall be responsible for paying any fees or charges involved in recording mortgages, releases, financing

existing grain or livestock grown or produced in this State.

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statements, insurance for secondary market issues and any other similar fees or charges as the Authority may require. The application shall at a minimum contain the farmer's or agribusiness' name, address, present credit and financial information, including cash flow statements, financial statements, balance sheets, and any other information pertinent to the application, and the collateral to be used to secure the State Guarantee. In addition, the lender must agree to charge an interest rate, which may vary, on the loan that the Authority determines to be below the market rate of interest generally available to the borrower. If both the lender and applicant agree, the interest rate on the State Guarantee Loan can be converted to a fixed interest rate at any time during the term of the loan.

Any State Guarantees provided under this Section (i) shall not exceed \$500,000 per farmer or an amount as determined by the Authority on a case-by-case basis for an agribusiness, (ii) shall not exceed a term of 30 45 years, and (iii) shall be subject to an annual review and renewal by the lender and the Authority; provided that only one such State Guarantee shall be made per farmer or agribusiness, except that additional State Guarantees may be made for purposes of expansion of projects financed in part by a previously issued State Guarantee. No State Guarantee shall be revoked by the Authority without a 90-day notice, in writing, to all parties. The lender shall not call due any loan for any reason except for lack of performance, insufficient collateral, or maturity. A lender may review and withdraw or continue with a State Guarantee on an annual basis after the first 5 years following closing of the loan application if the loan contract provides for an interest rate that shall not vary. A lender shall not withdraw a State Guarantee if the loan contract provides for an interest rate that may vary, except for reasons set forth herein.

- (b) The Authority shall provide or renew a State Guarantee to a lender if:
- (i) A fee equal to 25 basis points on the loan is paid

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1 to the Authority on an annual basis by the lender.

- (ii) The application provides collateral acceptable to the Authority that is at least equal to the gross loan amount State's portion of the Guarantee to be provided.
- (iii) The lender assumes all responsibility and costs for pursuing legal action on collecting any loan that is delinquent or in default.
- (iv) The lender is responsible for the first 15% of the outstanding principal of the note for which the State Guarantee has been applied.
- (c) There is hereby created outside of the State treasury a special fund to be known as the Illinois Farmer and Agribusiness Loan Guarantee Fund. The State Treasurer shall be custodian of this Fund. Any amounts in the Fund not currently needed to meet the obligations of the Fund shall be invested as provided by law, and all interest earned from these investments shall be deposited into the Fund until the Fund reaches the maximum amounts authorized in this Act; thereafter, interest earned shall be deposited into the General Revenue Fund. After September 1, 1989, annual investment earnings equal to 1.5% of the Fund shall remain in the Fund to be used for the purposes established in Section 830-40 of this Act.

The Authority is authorized to transfer such amounts as are necessary to satisfy claims from available appropriations and from fund balances of the Farm Emergency Assistance Fund as of June 30 of each year to the Illinois Farmer and Agribusiness Loan Guarantee Fund to secure State Guarantees issued under this Section and Sections 830-45 and 830-50. If for any reason the General Assembly fails to make an appropriation sufficient to meet these obligations, this Act shall constitute an irrevocable and continuing appropriation of necessary to secure guarantees as defaults occur and the irrevocable and continuing authority for, and direction to, the State Treasurer and the Comptroller to make the necessary Illinois Farmer and Agribusiness Loan transfers to the Guarantee Fund, as directed by the Governor, out of the General

Revenue Fund.

In the event of default by the borrower on State Guarantee Loans under this Section, Section 830-45 or Section 830-50, the lender shall be entitled to, and the Authority shall direct payment on, the State Guarantee after 90 days of delinquency. All payments by the Authority shall be made from the Illinois Farmer and Agribusiness Loan Guarantee Fund to satisfy claims against the State Guarantee.

It shall be the responsibility of the lender to proceed with the collecting and disposing of collateral on the State Guarantee under this Section, Section 830-45 or Section 830-50 within 14 months of the time the State Guarantee is declared delinquent. If the lender does not dispose of the collateral within 14 months, the lender shall be liable to repay to the State interest on the State Guarantee equal to the same rate that the lender charges on the State Guarantee, provided that the Authority shall have the authority to extend the 14-month period for a lender in the case of bankruptcy or extenuating circumstances. The Fund shall be reimbursed for any amounts paid under this Section, Section 830-45 or Section 830-50 upon liquidation of the collateral.

The Authority, by resolution of the Board, may borrow sums from the Fund and provide for repayment as soon as may be practical upon receipt of payments of principal and interest by a borrower on State Guarantee Loans under this Section, Section 830-45 or Section 830-50. Money may be borrowed from the Fund by the Authority for the sole purpose of paying certain interest costs for borrowers associated with selling a loan subject to a State Guarantee under this Section, Section 830-45 or Section 830-50 in a secondary market as may be deemed reasonable and necessary by the Authority.

(d) Notwithstanding the provisions of this Section 830-35 with respect to the farmers, agribusinesses, and lenders who may obtain State Guarantees, the Authority may promulgate rules establishing the eligibility of farmers, agribusinesses, and lenders to participate in the State Guarantee program and the

- 1 terms, standards, and procedures that will apply, when the
- 2 Authority finds that emergency conditions in Illinois
- 3 agriculture have created the need for State Guarantees pursuant
- 4 to terms, standards, and procedures other than those specified
- 5 in this Section.
- 6 (Source: P.A. 93-205, eff. 1-1-04.)
- 7 (20 ILCS 3501/830-45)
- 8 Sec. 830-45. <u>Illinois</u> <del>Young</del> Farmer Loan Guarantee Program.
- 9 (a) The Authority is authorized to issue State Guarantees
- 10 to lenders for loans to finance or refinance debts of <del>young</del>
- 11 farmers. For the purposes of this Section, a <del>young</del> farmer is a
- resident of Illinois who is at least 18 years of age and who is
- 13 a principal operator of a farm or land, who derives at least
- 14 30% of annual gross income from farming, whose net worth is
- not less than \$10,000 and whose debt to asset ratio does not
- 16 <u>exceed the maximum limit established by the Authority is not</u>
- 17 less than 40%. For the purposes of this Section, debt to asset
- 18 ratio means current outstanding liabilities, including any
- debt to be financed or refinanced under this Section 830-45,
- 20 divided by current outstanding assets. The Authority shall
- 21 establish the maximum permissible debt to asset ratio based on
- criteria established by the Authority.
- Lenders shall apply for the State Guarantees on forms
- 24 provided by the Authority and certify that the application and
- any other documents submitted are true and correct. The lender
- or borrower, or both in combination, shall pay an
- 27 administrative fee as determined by the Authority. The
- 28 applicant shall be responsible for paying any fee or charge
- 29 involved in recording mortgages, releases, financing
- 30 statements, insurance for secondary market issues, and any
- 31 other similar fee or charge that the Authority may require. The
- 32 application shall at a minimum contain the <del>young</del> farmer's name,
- 33 address, present credit and financial information, including
- 34 cash flow statements, financial statements, balance sheets,
- 35 and any other information pertinent to the application, and the

collateral to be used to secure the State Guarantee. In addition, the borrower must certify to the Authority that, at the time the State Guarantee is provided, the borrower will not be delinquent in the repayment of any debt. The lender must agree to charge a fixed or adjustable interest rate that the Authority determines to be below the market rate of interest generally available to the borrower. If both the lender and applicant agree, the interest rate on the State guaranteed loan can be converted to a fixed interest rate at any time during the term of the loan.

State Guarantees provided under this Section (i) shall not exceed \$750,000 \$500,000 per young farmer, (ii) shall be set up on a payment schedule not to exceed 30 years, but shall be no longer than 30 15 years in duration, and (iii) shall be subject to an annual review and renewal by the lender and the Authority. A young farmer may use this program more than once provided the aggregate principal amount of State Guarantees under this Section to that young farmer does not exceed \$500,000. No State Guarantee shall be revoked by the Authority without a 90-day notice, in writing, to all parties.

- (b) The Authority shall provide or renew a State Guarantee to a lender if:
  - (i) The lender pays a fee equal to 25 basis points on the loan to the Authority on an annual basis.
  - (ii) The application provides collateral acceptable to the Authority that is at least equal to the gross loan amount State Guarantee.
  - (iii) The lender assumes all responsibility and costs for pursuing legal action on collecting any loan that is delinquent or in default.
  - (iv) The lender is at risk for the first 15% of the outstanding principal of the note for which the State Guarantee is provided.
  - (c) The Illinois Farmer and Agribusiness Loan Guarantee Fund may be used to secure State Guarantees issued under this Section as provided in Section 830-35.

- 1 (d) Notwithstanding the provisions of this Section 830-45 2 with respect to the  $\frac{1}{2}$  farmers and lenders who may obtain 3 State Guarantees, the Authority may promulgate 4 establishing the eligibility of young farmers and lenders to 5 participate in the State Guarantee program and the terms, 6 standards, and procedures that will apply, when the Authority finds that emergency conditions in Illinois agriculture have 7 8 created the need for State Guarantees pursuant to terms, 9 standards, and procedures other than those specified in this 10 Section.
- 11 (Source: P.A. 93-205, eff. 1-1-04.)
- 12 (20 ILCS 3501/830-50)

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- 13 Sec. 830-50. Specialized Livestock Guarantee Program.
- 14 (a) The Authority is authorized to issue State Guarantees
  15 to lenders for loans to finance or refinance debts for
  16 specialized livestock operations that are or will be located in
  17 Illinois. For purposes of this Section, a "specialized
  18 livestock operation" includes, but is not limited to, dairy,
  19 beef, and swine enterprises.
  - (b) Lenders shall apply for the State Guarantees on forms provided by the Authority and certify that the application and any other documents submitted are true and correct. The lender combination, borrower, or both in shall or pay an administrative fee as determined by the Authority. The applicant shall be responsible for paying any fee or charge involved in recording mortgages, releases, financing statements, insurance for secondary market issues, and any other similar fee or charge that the Authority may require. The application shall, at a minimum, contain the farmer's name, address, present credit and financial information, including cash flow statements, financial statements, balance sheets, and any other information pertinent to the application, and the collateral to be used to secure the State Guarantee. In addition, the borrower must certify to the Authority that, at the time the State Guarantee is provided, the borrower will not

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the term of the loan.

- be delinquent in the repayment of any debt. The lender must agree to charge a fixed or adjustable interest rate that the Authority determines to be below the market rate of interest generally available to the borrower. If both the lender and applicant agree, the interest rate on the State guaranteed loan can be converted to a fixed interest rate at any time during
  - (c) State Guarantees provided under this Section (i) shall not exceed \$1,000,000 per applicant, (ii) shall be no longer than 30 15 years in duration, and (iii) shall be subject to an annual review and renewal by the lender and the Authority. An applicant may use this program more than once, provided that the aggregate principal amount of State Guarantees under this Section to that applicant does not exceed \$1,000,000. A State Guarantee shall not be revoked by the Authority without a 90-day notice, in writing, to all parties.
  - (d) The Authority shall provide or renew a State Guarantee to a lender if:
    - (i) The lender pays a fee equal to 25 basis points on the loan to the Authority on an annual basis.
    - (ii) The application provides collateral acceptable to the Authority that is at least equal to the  $\underline{\text{gross loan}}$   $\underline{\text{amount}}$   $\underline{\text{State Guarantee}}$ .
    - (iii) The lender assumes all responsibility and costs for pursuing legal action on collecting any loan that is delinquent or in default.
    - (iv) The lender is at risk for the first 15% of the outstanding principal of the note for which the State Guarantee is provided.
    - (e) The Illinois Farmer and Agribusiness Loan Guarantee Fund may be used to secure State Guarantees issued under this Section as provided in Section 830-35.
- 33 (f) Notwithstanding the provisions of this Section 830-50 34 with respect to the specialized livestock operations and 35 lenders who may obtain State Guarantees, the Authority may 36 promulgate rules establishing the eligibility of specialized

- 1 livestock operations and lenders to participate in the State
- 2 Guarantee program and the terms, standards, and procedures that
- 3 will apply, when the Authority finds that emergency conditions
- 4 in Illinois agriculture have created the need for State
- 5 Guarantees pursuant to terms, standards, and procedures other
- 6 than those specified in this Section.
- 7 (Source: P.A. 93-205, eff. 1-1-04.)
- 8 Section 99. Effective date. This Act takes effect upon
- 9 becoming law.