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1 SENATE RESOLUTION WHEREAS, State law forces contractors who do construction 2 3 for government agencies to lend money back to their government 4 clients at a zero percent interest rate pursuant to retention 5 laws; and WHEREAS, Under retention laws, for every pay period after 6 7 the project bill is approved, the government agency pays only 8 90% of the bill; and 9 WHEREAS, The government agency keeps 10% of the bill, 10 which is known as the retention or retainage; and 11 WHEREAS, The government agency will pay back this forced 12 loan months or even years after the contractor has performed 13 the work and paid for all the supplies and labor required; and 14 WHEREAS, The forced loan of retainage has an enormous 15 impact on contractors' ability to grow; and 16 WHEREAS, Instead of improving access to capital, the retention law drains capital from employers; and 17 18 WHEREAS, Defenders of retention laws argue that without 19 the leverage of keeping the contractors in debt from the costs

- 1 they have incurred for doing the approved work for agencies,
- 2 the agencies wouldn't be able to require contractors to
- 3 perform to the agencies' satisfaction; and
- WHEREAS, Agencies have many other tools to manage 4 5 contractors, including, but not limited to, their existing 6 vigorous approval and verification process for every pay 7 period or invoice, liquidated damages clauses if a contractor doesn't perform, warranties on all work performed by 8 9 contractors, and a more nuanced contract for those few 10 circumstances where the quality of the work needs to be 11 verified later; and
- 12 WHEREAS, Retention takes 10% of the contract value from 13 all contractors as a forced loan from everyone, whether the 14 subcontractor simply delivered materials or the prime 15 contractor is working on a complicated project that needs some 16 later examination; and
- 17 WHEREAS, Under State law, this forced loan drops to 5% of 18 the contract value halfway through the project until close 19 out, a paperwork exercise that can take months after the work 20 is performed; and
- 21 WHEREAS, Sometimes, government agencies are understaffed 22 and aren't able to close out a project in a reasonable period

- of time, or some required paperwork isn't in from one vendor,
- 2 leading all the contractors to suffer with a forced loan until
- 3 the agency is satisfied; and
- WHEREAS, Retention is a punishing, blunt, and expensive
- 5 policy; and
- 6 WHEREAS, Subcontractors will regularly and successfully
- 7 complete major work, fronting all the money for supplies and
- 8 labor, only to be caught waiting for the prime contractor to
- 9 pay out while they muddle through a retention dispute with a
- 10 government agency, putting the subcontractor in debt;
- 11 therefore, be it
- 12 RESOLVED, BY THE SENATE OF THE ONE HUNDRED THIRD GENERAL
- 13 ASSEMBLY OF THE STATE OF ILLINOIS, that we urge all
- 14 stakeholders and policymakers to collaborate and consider how
- 15 to best upgrade public works law in 2024 from the
- 16 across-the-board, capital-draining policy of retention that
- 17 takes money from all contractors on all projects to a more
- 18 efficient, nuanced, and tailored approach that protects
- 19 government agencies without forcing cash-strapped contractors
- 20 to go into debt by providing no interest loans to their
- 21 government clients.