HB5471 Engrossed

1 AN ACT concerning regulation.

2 Be it enacted by the People of the State of Illinois, 3 represented in the General Assembly:

4 Section 5. The Illinois Insurance Code is amended by 5 changing Sections 1510 and 1575 as follows:

6 (215 ILCS 5/1510)

7 Sec. 1510. Definitions. In this Article:

8 "Adjusting a claim for loss or damage covered by an 9 insurance contract" means negotiating values, damages, or 10 depreciation or applying the loss circumstances to insurance 11 policy provisions.

12 <u>"Adjusting insurance claims" means representing an insured</u>
13 with an insurer for compensation, and while representing that
14 <u>insured either negotiating values, damages, or depreciation,</u>
15 <u>or applying the loss circumstances to insurance policy</u>
16 provisions.

17 "Business entity" means a corporation, association, 18 partnership, limited liability company, limited liability 19 partnership, or other legal entity.

20 <u>"Compensation" includes, but is not limited to, the</u> 21 <u>following:</u>

22 (1) any assignment of insurance proceeds or a
 23 percentage of the insurance proceeds;

HB5471 Engrossed - 2 - LRB102 24372 BMS 33606 b

1(2) any agreement to make repairs for the amount of2the insurance proceeds payable; or

3 (3) assertion of any lien against insurance proceeds
4 payable.

"Department" means the Department of Insurance.

6 "Director" means the Director of Insurance.

7 "Fingerprints" means an impression of the lines on the 8 finger taken for the purpose of identification. The impression 9 may be electronic or in ink converted to electronic format.

10 "Home state" means the District of Columbia and any state 11 or territory of the United States where the public adjuster's 12 principal place of residence or principal place of business is 13 located. If neither the state in which the public adjuster 14 maintains the principal place of residence nor the state in 15 which the public adjuster maintains the principal place of 16 business has a substantially similar law governing public 17 adjusters, the public adjuster may declare another state in which it becomes licensed and acts as a public adjuster to be 18 19 the home state.

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"Individual" means a natural person.

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"Person" means an individual or a business entity.

22 "Public adjuster" means any person who, for compensation23 or any other thing of value on behalf of the insured:

(i) acts, or aids, or represents the insured solely in
 relation to first party claims arising under insurance
 contracts that insure the real or personal property of the

HB5471 Engrossed

insured, on behalf of an insured in adjusting an insurance
claim for loss or damage covered by an insurance
contract;

4 (ii) advertises for employment as a public adjuster of 5 insurance claims or solicits business or represents 6 himself or herself to the public as a public adjuster of 7 first party insurance claims for losses or damages arising 8 out of policies of insurance that insure real or personal 9 property; or

10 (iii) directly or indirectly solicits business, 11 investigates or adjusts losses, or advises an insured 12 about first party claims for losses or damages arising out 13 of policies of insurance that insure real or personal 14 property for another person engaged in the business of 15 adjusting losses or damages covered by an insurance policy 16 for the insured.

17 "Uniform individual application" means the current version 18 of the National Association of Directors (NAIC) Uniform 19 Individual Application for resident and nonresident 20 individuals.

21 "Uniform business entity application" means the current 22 version of the National Association of Insurance Commissioners 23 (NAIC) Uniform Business Entity Application for resident and 24 nonresident business entities.

25 "Webinar" means an online educational presentation during 26 which a live and participating instructor and participating

- 4 - LRB102 24372 BMS 33606 b HB5471 Engrossed viewers, whose attendance is periodically verified throughout 1 2 the presentation, actively engage in discussion and in the 3 submission and answering of questions. (Source: P.A. 102-135, eff. 7-23-21.) 4 5 (215 ILCS 5/1575) 6 Sec. 1575. Contract between public adjuster and insured. 7 (a) Public adjusters shall ensure that all contracts for their services are in writing and contain the following terms: 8 9 (1) legible full name of the adjuster signing the 10 contract, as specified in Department records; 11 (2) permanent home state business address, email 12 address, and phone number; 13 (3) license number; 14 (4) title of "Public Adjuster Contract"; 15 (5) the insured's full name, street address, insurance 16 company name, and policy number, if known or upon notification; 17 (6) a description of the loss and its location, if 18 19 applicable; (7) description of services to be provided to the 20 21 insured; 22 (8) signatures of the public adjuster and the insured; 23 (9) date and time the contract was signed by the 24 public adjuster and date and time the contract was signed 25 by the insured;

HB5471 Engrossed - 5 - LRB102 24372 BMS 33606 b

1 2 (10) attestation language stating that the public adjuster is fully bonded pursuant to State law; and

3 (11) full salary, fee, commission, compensation, or
4 other considerations the public adjuster is to receive for
5 services.

6 (b) The contract may specify that the public adjuster 7 shall be named as a co-payee on an insurer's payment of a 8 claim.

9 (1) If the compensation is based on a share of the 10 insurance settlement, the exact percentage shall be 11 specified.

12 (2) Initial expenses to be reimbursed to the public 13 adjuster from the proceeds of the claim payment shall be 14 specified by type, with dollar estimates set forth in the 15 contract and with any additional expenses first approved 16 by the insured.

17 (3) Compensation provisions in a public adjuster
18 contract shall not be redacted in any copy of the contract
19 provided to the Director.

20 (c) If the insurer, not later than 5 business days after 21 the date on which the loss is reported to the insurer, either 22 pays or commits in writing to pay to the insured the policy 23 limit of the insurance policy, the public adjuster shall:

(1) not receive a commission consisting of a
 percentage of the total amount paid by an insurer to
 resolve a claim;

HB5471 Engrossed

- 6 - LRB102 24372 BMS 33606 b

(2) inform the insured that loss recovery amount might
 not be increased by insurer; and

3 (3) be entitled only to reasonable compensation from 4 the insured for services provided by the public adjuster 5 on behalf of the insured, based on the time spent on a 6 claim and expenses incurred by the public adjuster, until 7 the claim is paid or the insured receives a written 8 commitment to pay from the insurer.

9 (d) A public adjuster shall provide the insured a written 10 disclosure concerning any direct or indirect financial 11 interest that the public adjuster has with any other party who 12 is involved in any aspect of the claim, other than the salary, fee, commission, or other consideration established in the 13 14 written contract with the insured, including, but not limited 15 to, any ownership of or any compensation expected to be 16 received from, any construction firm, salvage firm, building 17 appraisal firm, board-up company, or any other firm that provides estimates for work, or that performs any work, in 18 conjunction with damages caused by the insured loss on which 19 20 the public adjuster is engaged. The word "firm" shall include 21 any corporation, partnership, association, joint-stock 22 company, or person.

23 (e) A public adjuster contract may not contain any 24 contract term that:

(1) allows the public adjuster's percentage fee to becollected when money is due from an insurance company, but

HB5471 Engrossed - 7 - LRB102 24372 BMS 33606 b

not paid, or that allows a public adjuster to collect the entire fee from the first check issued by an insurance company, rather than as a percentage of each check issued by an insurance company;

5 (2) requires the insured to authorize an insurance 6 company to issue a check only in the name of the public 7 adjuster;

8 (3) precludes a public adjuster or an insured from
9 pursuing civil remedies;

10 (4) includes any hold harmless agreement that provides 11 indemnification to the public adjuster by the insured for 12 liability resulting from the public adjuster's negligence; 13 or

14 (5) provides power of attorney by which the public15 adjuster can act in the place and instead of the insured.

16 (f) The following provisions apply to a contract between a 17 public adjuster and an insured:

(1) Prior to the signing of the contract, the public
adjuster shall provide the insured with a separate signed
and dated disclosure document regarding the claim process
that states:

"Property insurance policies obligate the insured to present a claim to his or her insurance company for consideration. There are 3 types of adjusters that could be involved in that process. The definitions of the 3 types are as follows: HB5471 Engrossed - 8 - LRB102 24372 BMS 33606 b

(A) "Company adjuster" means the insurance
 adjusters who are employees of an insurance company.
 They represent the interest of the insurance company
 and are paid by the insurance company. They will not
 charge you a fee.

6 (B) "Independent adjuster" means the insurance 7 adjusters who are hired on a contract basis by an 8 insurance company to represent the insurance company's 9 interest in the settlement of the claim. They are paid 10 by your insurance company. They will not charge you a 11 fee.

12 (C) "Public adjuster" means the insurance 13 adjusters who do not work for any insurance company. 14 They represent work for the insured to assist in the 15 preparation, presentation, and settlement of the 16 claim. The insured hires them by signing a contract 17 agreeing to pay them a fee or commission based on a percentage of the settlement, or other method of 18 19 compensation.".

(2) The insured is not required to hire a public
adjuster to help the insured meet his or her obligations
under the policy, but has the right to do so.

(3) The public adjuster is not a representative or
 employee of the insurer.

(4) The salary, fee, commission, or other
 consideration is the obligation of the insured, not the

HB5471 Engrossed - 9 - LRB102 24372 BMS 33606 b

insurer, except when rights have been assigned to the
 public adjuster by the insured.

3 (g) The contracts shall be executed in duplicate to 4 provide an original contract to the public adjuster, and an 5 original contract to the insured. The public adjuster's 6 original contract shall be available at all times for 7 inspection without notice by the Director.

8 (h) The public adjuster shall provide the insurer, or its 9 <u>authorized representative for receiving notice of loss or</u> 10 <u>damage</u>, with an exact copy of the contract <u>with by</u> the insured 11 <u>by email after execution of the contract</u>, authorizing the 12 public adjuster to represent the insured's interest.

(i) The public adjuster shall give the insured written notice of the insured's rights as a consumer under the law of this State.

16 (j) A public adjuster shall not provide services, other 17 than emergency services, until a written contract with the insured has been executed, on a form filed with and approved by 18 19 the Director, and an exact copy of the contract has been 20 provided to the insurer, or its authorized representative for receiving notice of loss or damage. Except as provided in the 21 22 Fire Damage Representation Agreement Act, at At the option of 23 the insured, any such contract shall be voidable for 5 24 business days after the copy has been received by the insurer execution. The insured may void the contract by notifying the 25 public adjuster in writing by (i) registered or certified 26

HB5471 Engrossed - 10 - LRB102 24372 BMS 33606 b

mail, return receipt requested, to the address shown on the contract, or (ii) personally serving the notice on the public adjuster, or (iii) sending an email to the email address shown on the contract.

5 (k) If the insured exercises the right to rescind the 6 contract, anything of value given by the insured under the 7 contract will be returned to the insured within 15 business 8 days following the receipt by the public adjuster of the 9 cancellation notice.

10 (Source: P.A. 96-1332, eff. 1-1-11; 97-333, eff. 8-12-11.)

11 (215 ILCS 5/Art. XXXI.75 rep.)

Section 10. The Illinois Insurance Code is amended by repealing Article XXXI 3/4.

Section 99. Effective date. This Act takes effect upon becoming law.