

## 100TH GENERAL ASSEMBLY State of Illinois 2017 and 2018 SB3142

Introduced 2/15/2018, by Sen. Dale A. Righter

## SYNOPSIS AS INTRODUCED:

225 ILCS 407/10-30
225 ILCS 441/5-30
225 ILCS 454/1-10
225 ILCS 454/5-15
225 ILCS 454/5-20
225 ILCS 454/5-70
225 ILCS 454/5-80
225 ILCS 454/10-15
225 ILCS 454/10-20
225 ILCS 454/20-20
225 ILCS 458/5-45
225 ILCS 458/15-15

Amends the Auction License Act, the Home Inspector License Act, and the Real Estate Appraiser Licensing Act of 2002. Makes changes to the deadlines for completion of continuing education for renewal of a license. Amends the Real Estate License Act of 2000. In the definitions of "broker" and "person", includes an entity, corporation, foreign or domestic partnership, or other business entity. Makes conforming changes throughout the Act. Makes changes in provisions concerning licensing requirements for ownership. Makes changes to the deadline for completion of continuing education for renewal of a managing broker, broker, leasing agent, or instructor license. Makes other changes. Effective immediately.

LRB100 16044 XWW 31163 b

FISCAL NOTE ACT MAY APPLY 1 AN ACT concerning regulation.

## Be it enacted by the People of the State of Illinois, represented in the General Assembly:

- Section 5. The Auction License Act is amended by changing

  Section 10-30 as follows:
- 6 (225 ILCS 407/10-30)
- 7 (Section scheduled to be repealed on January 1, 2020)
- 8 Sec. 10-30. Expiration, renewal, and continuing education.
- 9 (a) License expiration dates, renewal periods, renewal 10 fees, and procedures for renewal of licenses issued under this
- 11 Act shall be set by rule of the Department. An entity may renew
- 12 its license by paying the required fee and by meeting the
- 13 renewal requirements adopted by the Department under this
- 14 Section.
- 15 (b) All renewal applicants must provide proof as determined
- 16 by the Department of having met the continuing education
- 17 requirements by the deadline set forth by the Department by
- 18 rule. At a minimum, the rules shall require an applicant for
- 19 renewal licensure as an auctioneer to provide proof of the
- 20 completion of at least 12 hours of continuing education during
- 21 the pre-renewal period <u>established</u> by the <u>Department for</u>
- 22 completion of continuing education preceding the expiration
- 23 date of the license from schools approved by the Department, as

- 1 established by rule.
- 2 (c) The Department, in its discretion, may waive
- 3 enforcement of the continuing education requirements of this
- 4 Section and shall adopt rules defining the standards and
- 5 criteria for such waiver.
- 6 (d) (Blank).
- 7 (Source: P.A. 95-572, eff. 6-1-08; 96-730, eff. 8-25-09.)
- 8 Section 10. The Home Inspector License Act is amended by
- 9 changing Section 5-30 as follows:
- 10 (225 ILCS 441/5-30)
- 11 (Section scheduled to be repealed on January 1, 2022)
- 12 Sec. 5-30. Continuing education renewal requirements. The
- 13 continuing education requirements for a person to renew a
- license as a home inspector shall be established by rule. The
- Department shall establish a continuing education completion
- 16 deadline for home inspector licensees and require evidence of
- 17 compliance with continuing education requirements in a manner
- 18 established by rule before the renewal of a license.
- 19 (Source: P.A. 92-239, eff. 8-3-01.)
- 20 Section 15. The Real Estate License Act of 2000 is amended
- 21 by changing Sections 1-10, 5-15, 5-20, 5-50, 5-70, 5-80, 10-15,
- 10-20, and 20-20 as follows:

- 1 (225 ILCS 454/1-10)
- 2 (Section scheduled to be repealed on January 1, 2020)
- 3 Sec. 1-10. Definitions. In this Act, unless the context
- 4 otherwise requires:
- 5 "Act" means the Real Estate License Act of 2000.
- 6 "Address of record" means the designated address recorded
- 7 by the Department in the applicant's or licensee's application
- 8 file or license file as maintained by the Department's
- 9 licensure maintenance unit. It is the duty of the applicant or
- 10 licensee to inform the Department of any change of address, and
- 11 those changes must be made either through the Department's
- website or by contacting the Department.
- "Agency" means a relationship in which a broker or
- 14 licensee, whether directly or through an affiliated licensee,
- 15 represents a consumer by the consumer's consent, whether
- express or implied, in a real property transaction.
- "Applicant" means any person, as defined in this Section,
- 18 who applies to the Department for a valid license as a managing
- broker, broker, or leasing agent.
- "Blind advertisement" means any real estate advertisement
- 21 that does not include the sponsoring broker's business name and
- that is used by any licensee regarding the sale or lease of
- real estate, including his or her own, licensed activities, or
- 24 the hiring of any licensee under this Act. The broker's
- 25 business name in the case of a franchise shall include the
- 26 franchise affiliation as well as the name of the individual

- 1 firm.
- 2 "Board" means the Real Estate Administration and
- 3 Disciplinary Board of the Department as created by Section
- 4 25-10 of this Act.
- 5 "Branch office" means a sponsoring broker's office other
- 6 than the sponsoring broker's principal office.
- 7 "Broker" means an individual, entity, corporation, foreign
- 8 or domestic partnership, limited liability company,
- 9 corporation, or registered limited liability partnership, or
- 10 other business entity other than a leasing agent who, whether
- in person or through any media or technology, for another and
- 12 for compensation, or with the intention or expectation of
- 13 receiving compensation, either directly or indirectly:
- 14 (1) Sells, exchanges, purchases, rents, or leases real
- 15 estate.
- 16 (2) Offers to sell, exchange, purchase, rent, or lease
- 17 real estate.
- 18 (3) Negotiates, offers, attempts, or agrees t
- 19 negotiate the sale, exchange, purchase, rental, or leasing
- of real estate.
- 21 (4) Lists, offers, attempts, or agrees to list real
- 22 estate for sale, rent, lease, or exchange.
- 23 (5) Buys, sells, offers to buy or sell, or otherwise
- deals in options on real estate or improvements thereon.
- 25 (6) Supervises the collection, offer, attempt, or
- agreement to collect rent for the use of real estate.

- 1 (7) Advertises or represents himself or herself as 2 being engaged in the business of buying, selling, 3 exchanging, renting, or leasing real estate.
  - (8) Assists or directs in procuring or referring of leads or prospects, intended to result in the sale, exchange, lease, or rental of real estate.
  - (9) Assists or directs in the negotiation of any transaction intended to result in the sale, exchange, lease, or rental of real estate.
  - (10) Opens real estate to the public for marketing purposes.
  - (11) Sells, rents, leases, or offers for sale or lease real estate at auction.
    - (12) Prepares or provides a broker price opinion or comparative market analysis as those terms are defined in this Act, pursuant to the provisions of Section 10-45 of this Act.

"Brokerage agreement" means a written or oral agreement between a sponsoring broker and a consumer for licensed activities to be provided to a consumer in return for compensation or the right to receive compensation from another. Brokerage agreements may constitute either a bilateral or a unilateral agreement between the broker and the broker's client depending upon the content of the brokerage agreement. All exclusive brokerage agreements shall be in writing.

"Broker price opinion" means an estimate or analysis of the

probable selling price of a particular interest in real estate, which may provide a varying level of detail about the property's condition, market, and neighborhood and information on comparable sales. The activities of a real estate broker or managing broker engaging in the ordinary course of business as a broker, as defined in this Section, shall not be considered a broker price opinion if no compensation is paid to the broker or managing broker, other than compensation based upon the sale or rental of real estate.

"Client" means a person who is being represented by a licensee.

"Comparative market analysis" is an analysis or opinion regarding pricing, marketing, or financial aspects relating to a specified interest or interests in real estate that may be based upon an analysis of comparative market data, the expertise of the real estate broker or managing broker, and such other factors as the broker or managing broker may deem appropriate in developing or preparing such analysis or opinion. The activities of a real estate broker or managing broker engaging in the ordinary course of business as a broker, as defined in this Section, shall not be considered a comparative market analysis if no compensation is paid to the broker or managing broker, other than compensation based upon the sale or rental of real estate.

"Compensation" means the valuable consideration given by one person or entity to another person or entity in exchange

- 1 for the performance of some activity or service. Compensation
- 2 shall include the transfer of valuable consideration,
- 3 including without limitation the following:
- 4 (1) commissions;
- (2) referral fees;
- 6 (3) bonuses;
- 7 (4) prizes;
- 8 (5) merchandise;
- 9 (6) finder fees;
- 10 (7) performance of services;
- 11 (8) coupons or gift certificates;
- 12 (9) discounts;
- 13 (10) rebates;
- 14 (11) a chance to win a raffle, drawing, lottery, or
- similar game of chance not prohibited by any other law or
- 16 statute;
- 17 (12) retainer fee; or
- 18 (13) salary.
- "Confidential information" means information obtained by a
- 20 licensee from a client during the term of a brokerage agreement
- 21 that (i) was made confidential by the written request or
- 22 written instruction of the client, (ii) deals with the
- 23 negotiating position of the client, or (iii) is information the
- 24 disclosure of which could materially harm the negotiating
- position of the client, unless at any time:
- 26 (1) the client permits the disclosure of information

- 1 given by that client by word or conduct;
- 2 (2) the disclosure is required by law; or
- 3 (3) the information becomes public from a source other than the licensee.
- 5 "Confidential information" shall not be considered to
- 6 include material information about the physical condition of
- 7 the property.
- 8 "Consumer" means a person or entity seeking or receiving
- 9 licensed activities.
- "Coordinator" means the Coordinator of Real Estate created
- in Section 25-15 of this Act.
- "Credit hour" means 50 minutes of classroom instruction in
- 13 course work that meets the requirements set forth in rules
- adopted by the Department.
- "Customer" means a consumer who is not being represented by
- 16 the licensee but for whom the licensee is performing
- 17 ministerial acts.
- 18 "Department" means the Department of Financial and
- 19 Professional Regulation.
- 20 "Designated agency" means a contractual relationship
- 21 between a sponsoring broker and a client under Section 15-50 of
- 22 this Act in which one or more licensees associated with or
- employed by the broker are designated as agent of the client.
- "Designated agent" means a sponsored licensee named by a
- 25 sponsoring broker as the legal agent of a client, as provided
- for in Section 15-50 of this Act.

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"Dual agency" means an agency relationship in which a licensee is representing both buyer and seller or both landlord and tenant in the same transaction. When the relationship is a designated agency, the question of whether there is a dual agency shall be determined by the agency relationships of the designated agent of the parties and not of the sponsoring broker.

"Education provider" means a school licensed by the Department offering courses in pre-license, post-license, or continuing education required by this Act.

"Employee" or other derivative of the word "employee", when used to refer to, describe, or delineate the relationship between a sponsoring broker and a managing broker, broker, or a leasing agent, shall be construed to include an independent contractor relationship, provided that a written agreement exists that clearly establishes and states the relationship. All responsibilities of a broker shall remain.

"Escrow moneys" means all moneys, promissory notes or any other type or manner of legal tender or financial consideration deposited with any person for the benefit of the parties to the transaction. A transaction exists once an agreement has been reached and an accepted real estate contract signed or lease agreed to by the parties. Escrow moneys includes without limitation earnest moneys and security deposits, except those security deposits in which the person holding the security deposit is also the sole owner of the property being leased and

1 for which the security deposit is being held.

"Electronic means of proctoring" means a methodology providing assurance that the person taking a test and completing the answers to questions is the person seeking licensure or credit for continuing education and is doing so without the aid of a third party or other device.

"Exclusive brokerage agreement" means a written brokerage agreement that provides that the sponsoring broker has the sole right, through one or more sponsored licensees, to act as the exclusive designated agent or representative of the client and that meets the requirements of Section 15-75 of this Act.

"Inoperative" means a status of licensure where the licensee holds a current license under this Act, but the licensee is prohibited from engaging in licensed activities because the licensee is unsponsored or the license of the sponsoring broker with whom the licensee is associated or by whom he or she is employed is currently expired, revoked, suspended, or otherwise rendered invalid under this Act.

"Interactive delivery method" means delivery of a course by an instructor through a medium allowing for 2-way communication between the instructor and a student in which either can initiate or respond to questions.

"Leads" means the name or names of a potential buyer, seller, lessor, lessee, or client of a licensee.

"Leasing Agent" means a person who is employed by a broker to engage in licensed activities limited to leasing residential

- 1 real estate who has obtained a license as provided for in
- 2 Section 5-5 of this Act.
- 3 "License" means the document issued by the Department
- 4 certifying that the person named thereon has fulfilled all
- 5 requirements prerequisite to licensure under this Act.
- 6 "Licensed activities" means those activities listed in the
- 7 definition of "broker" under this Section.
- 8 "Licensee" means any person, as defined in this Section,
- 9 who holds a valid unexpired license as a managing broker,
- 10 broker, or leasing agent.
- "Listing presentation" means a communication between a
- managing broker or broker and a consumer in which the licensee
- is attempting to secure a brokerage agreement with the consumer
- 14 to market the consumer's real estate for sale or lease.
- "Managing broker" means a broker who has supervisory
- 16 responsibilities for licensees in one or, in the case of a
- 17 multi-office company, more than one office and who has been
- appointed as such by the sponsoring broker.
- 19 "Medium of advertising" means any method of communication
- 20 intended to influence the general public to use or purchase a
- 21 particular good or service or real estate.
- 22 "Ministerial acts" means those acts that a licensee may
- 23 perform for a consumer that are informative or clerical in
- 24 nature and do not rise to the level of active representation on
- 25 behalf of a consumer. Examples of these acts include without
- limitation (i) responding to phone inquiries by consumers as to

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the availability and pricing of brokerage services, (ii) responding to phone inquiries from a consumer concerning the price or location of property, (iii) attending an open house and responding to questions about the property from a consumer, (iv) setting an appointment to view property, (v) responding to questions of consumers walking into a licensee's office concerning brokerage services offered or particular properties, (vi) accompanying an appraiser, inspector, contractor, or similar third party on a visit to a property, (vii) describing a property or the property's condition in response to a consumer's inquiry, (viii) completing business or factual information for a consumer on an offer or contract to purchase on behalf of a client, (ix) showing a client through a property being sold by an owner on his or her own behalf, or (x) referral to another broker or service provider.

"Office" means a broker's place of business where the general public is invited to transact business and where records may be maintained and licenses displayed, whether or not it is the broker's principal place of business.

"Person" means and includes individuals, entities, corporations, limited liability companies, registered limited liability partnerships, <u>foreign or domestic</u> and partnerships, and other business entities, foreign or domestic, except that when the context otherwise requires, the term may refer to a single individual or other described entity.

"Personal assistant" means a licensed or unlicensed person

- 1 who has been hired for the purpose of aiding or assisting a
- 2 sponsored licensee in the performance of the sponsored
- 3 licensee's job.
- 4 "Pocket card" means the card issued by the Department to
- 5 signify that the person named on the card is currently licensed
- 6 under this Act.
- 7 "Pre-renewal period" means the period between the date of
- 8 issue of a currently valid license and the license's expiration
- 9 date.
- "Proctor" means any person, including, but not limited to,
- 11 an instructor, who has a written agreement to administer
- 12 examinations fairly and impartially with a licensed education
- 13 provider.
- "Real estate" means and includes leaseholds as well as any
- other interest or estate in land, whether corporeal,
- incorporeal, freehold, or non-freehold and whether the real
- 17 estate is situated in this State or elsewhere. "Real estate"
- does not include property sold, exchanged, or leased as a
- 19 timeshare or similar vacation item or interest, vacation club
- 20 membership, or other activity formerly regulated under the Real
- 21 Estate Timeshare Act of 1999 (repealed).
- "Regular employee" means a person working an average of 20
- 23 hours per week for a person or entity who would be considered
- as an employee under the Internal Revenue Service eleven main
- 25 tests in three categories being behavioral control, financial
- 26 control and the type of relationship of the parties, formerly

- 1 the twenty factor test.
- 2 "Secretary" means the Secretary of the Department of
- 3 Financial and Professional Regulation, or a person authorized
- 4 by the Secretary to act in the Secretary's stead.
- 5 "Sponsoring broker" means the broker who has issued a
- 6 sponsor card to a licensed managing broker, broker, or a
- 7 leasing agent.
- 8 "Sponsor card" means the temporary permit issued by the
- 9 sponsoring broker certifying that the managing broker, broker,
- or leasing agent named thereon is employed by or associated by
- 11 written agreement with the sponsoring broker, as provided for
- in Section 5-40 of this Act.
- 13 (Source: P.A. 99-227, eff. 8-3-15; 100-188, eff. 1-1-18;
- 14 100-534, eff. 9-22-17; revised 10-2-17.)
- 15 (225 ILCS 454/5-15)
- 16 (Section scheduled to be repealed on January 1, 2020)
- 17 Sec. 5-15. Necessity of managing broker, broker, or leasing
- agent license or sponsor card; ownership restrictions.
- 19 (a) It is unlawful for any person, corporation, limited
- 20 <del>liability company, registered limited liability partnership,</del>
- 21 or partnership to act as a managing broker, broker, or leasing
- agent or to advertise or assume to act as such managing broker,
- 23 broker or leasing agent without a properly issued sponsor card
- or a license issued under this Act by the Department, either
- 25 directly or through its authorized designee.

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- (b) No corporation shall be granted a license or engage in the business or capacity, either directly or indirectly, of a broker, unless every officer of the corporation who actively participates in the real estate activities of the corporation holds a license as a managing broker or broker and unless every employee who acts as a managing broker, broker, or leasing agent for the corporation holds a license as a managing broker, broker, or leasing agent. All nonparticipating owners or officers shall submit an affidavit of nonparticipation as may be required by the Department.
- (c) No partnership shall be granted a license or engage in the business or serve in the capacity, either directly or indirectly, of a broker, unless every general partner in the partnership who actively participates in the real estate activities of the partnership holds a license as a managing broker or broker and unless every employee who acts as a managing broker, broker, or leasing agent for the partnership holds a license as a managing broker, broker, or leasing agent. All nonparticipating partners shall submit an affidavit of nonparticipation as may be required by the Department. In the case of a registered limited liability partnership (LLP), every partner in the LLP that actively participates in the real estate activities of the limited liability partnership must hold a license as a managing broker or broker and every employee who acts as a managing broker, broker, or leasing agent must hold a license as a managing broker, broker, or

- leasing agent. All nonparticipating limited liability partners

  shall submit an affidavit of nonparticipation as may be

  required by the Department.
  - or engage in the business or serve in the capacity, either directly or indirectly, of a broker unless every member or manager in the limited liability company that actively participates in the real estate activities of the limited liability company or every member in a member managed limited liability company holds a license as a managing broker or broker and unless every other member and employee who acts as a managing broker, broker, or leasing agent for the limited liability company holds a license as a managing broker, broker, or leasing agent for the limited liability company holds a license as a managing broker, broker, or leasing agent. All nonparticipating members or managers shall submit an affidavit of nonparticipation as may be required by the Department.
  - (e) (Blank). No partnership, limited liability company, or corporation shall be licensed to conduct a brokerage business where an individual leasing agent, or group of leasing agents, owns or directly or indirectly controls more than 49% of the shares of stock or other ownership in the partnership, limited liability company, or corporation.
  - (f) No person shall be granted a license if an owner, officer, director, partner, limited liability partner, member, manager, or any other participating or nonparticipating individual has been denied a real estate license or is

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- 1 <u>otherwise</u> barred from real estate practice because of a
- 2 suspension or revocation.
- 3 (Source: P.A. 99-227, eff. 8-3-15.)
- 4 (225 ILCS 454/5-20)
- 5 (Section scheduled to be repealed on January 1, 2020)
- Sec. 5-20. Exemptions from managing broker, broker, or leasing agent license requirement. The requirement for holding a license under this Article 5 shall not apply to:
  - (1) Any person, partnership, or corporation that as owner or lessor performs any of the acts described in the definition of "broker" under Section 1-10 of this Act with reference to property owned or leased by it, or to the regular employees thereof with respect to the property so owned or leased, where such acts are performed in the regular course of or as an incident to the management, sale, or other disposition of such property and the investment therein, provided that such regular employees do not perform any of the acts described in the definition of "broker" under Section 1-10 of this Act in connection with a vocation of selling or leasing any real estate or the improvements thereon not so owned or leased.
    - (2) An attorney in fact acting under a duly executed and recorded power of attorney to convey real estate from the owner or lessor or the services rendered by an attorney at law in the performance of the attorney's duty as an

attorney at law.

- (3) Any person acting as receiver, trustee in bankruptcy, administrator, executor, or guardian or while acting under a court order or under the authority of a will or testamentary trust.
- (4) Any person acting as a resident manager for the owner or any employee acting as the resident manager for a broker managing an apartment building, duplex, or apartment complex, when the resident manager resides on the premises, the premises is his or her primary residence, and the resident manager is engaged in the leasing of the property of which he or she is the resident manager.
- (5) Any officer or employee of a federal agency in the conduct of official duties.
- (6) Any officer or employee of the State government or any political subdivision thereof performing official duties.
- (7) Any multiple listing service or other similar information exchange that is engaged in the collection and dissemination of information concerning real estate available for sale, purchase, lease, or exchange for the purpose of providing licensees with a system by which licensees may cooperatively share information along with which no other licensed activities, as defined in Section 1-10 of this Act, are provided.
  - (8) Railroads and other public utilities regulated by

the State of Illinois, or the officers or full time employees thereof, unless the performance of any licensed activities is in connection with the sale, purchase, lease, or other disposition of real estate or investment therein not needing the approval of the appropriate State regulatory authority.

- (9) Any medium of advertising in the routine course of selling or publishing advertising along with which no other licensed activities, as defined in Section 1-10 of this Act, are provided.
- (10) Any resident lessee of a residential dwelling unit who refers for compensation to the owner of the dwelling unit, or to the owner's agent, prospective lessees of dwelling units in the same building or complex as the resident lessee's unit, but only if the resident lessee (i) refers no more than 3 prospective lessees in any 12-month period, (ii) receives compensation of no more than \$1,500 or the equivalent of one month's rent, whichever is less, in any 12-month period, and (iii) limits his or her activities to referring prospective lessees to the owner, or the owner's agent, and does not show a residential dwelling unit to a prospective lessee, discuss terms or conditions of leasing a dwelling unit with a prospective lessee, or otherwise participate in the negotiation of the leasing of a dwelling unit.
  - (11) The purchase, sale, or transfer of a timeshare or

similar vacation item or interest, vacation club membership, or other activity formerly regulated under the Real Estate Timeshare Act of 1999 (repealed).

- (12) (Blank).
- (13) Any person who is licensed without examination under Section 10-25 (now repealed) of the Auction License Act is exempt from holding a managing broker's or broker's license under this Act for the limited purpose of selling or leasing real estate at auction, so long as:
  - (A) that person has made application for said exemption by July 1, 2000;
  - (B) that person verifies to the Department that he or she has sold real estate at auction for a period of 5 years prior to licensure as an auctioneer;
  - (C) the person has had no lapse in his or her license as an auctioneer; and
  - (D) the license issued under the Auction License Act has not been disciplined for violation of those provisions of Article 20 of the Auction License Act dealing with or related to the sale or lease of real estate at auction.
- (14) A person who holds a valid license under the Auction License Act and a valid real estate auction certification and conducts auctions for the sale of real estate under Section 5-32 of this Act.
  - (15) A hotel operator who is registered with the

Illinois Department of Revenue and pays taxes under the
Hotel Operators' Occupation Tax Act and rents a room or
rooms in a hotel as defined in the Hotel Operators'
Occupation Tax Act for a period of not more than 30
consecutive days and not more than 60 days in a calendar
year.

7 (Source: P.A. 99-227, eff. 8-3-15; 100-534, eff. 9-22-17.)

8 (225 ILCS 454/5-50)

- 9 (Section scheduled to be repealed on January 1, 2020)
- 10 Sec. 5-50. Expiration and renewal of managing broker,
- 11 broker, or leasing agent license; sponsoring broker; register
- of licensees; pocket card.
- 13 (a) The expiration date and renewal period for each license
- issued under this Act shall be set by rule. Except as otherwise
- provided in this Section, the holder of a license may renew the
- license within 90 days preceding the expiration date thereof by
- 17 completing the continuing education required by this Act <u>during</u>
- 18 <u>the period established by the Department</u> and paying the fees
- 19 specified by rule.
- 20 (b) An individual whose first license is that of a broker
- 21 received on or after the effective date of this amendatory Act
- of the 100th General Assembly, must provide evidence of having
- 23 completed 30 hours of post-license education in courses
- recommended by the Board and approved by the Department, 15
- 25 hours of which must consist of situational and case studies

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- presented in a classroom or a live, interactive webinar, online distance education course, or home study course. Credit for courses taken through a home study course shall require passage of an examination approved by the Department prior to the first renewal of their broker's license.
  - (c) Any managing broker, broker, or leasing agent whose license under this Act has expired shall be eligible to renew the license during the 2-year period following the expiration date, provided the managing broker, broker, or leasing agent pays the fees as prescribed by rule and completes continuing education and other requirements provided for by the Act or by rule. Beginning on May 1, 2012, a managing broker licensee, broker, or leasing agent whose license has been expired for more than 2 years but less than 5 years may have it restored by (i) applying to the Department, (ii) paying the required fee, (iii) completing the continuing education requirements for the most recent pre-renewal period that ended prior to the date of the application for reinstatement, and (iv) filing acceptable proof of fitness to have his or her license restored, as set by rule. A managing broker, broker, or leasing agent whose license has been expired for more than 5 years shall be required to meet the requirements for a new license.
  - (d) Notwithstanding any other provisions of this Act to the contrary, any managing broker, broker, or leasing agent whose license expired while he or she was (i) on active duty with the Armed Forces of the United States or called into service or

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training by the state militia, (ii) engaged in training or education under the supervision of the United States preliminary to induction into military service, or (iii) serving as the Coordinator of Real Estate in the State of Illinois or as an employee of the Department may have his or her license renewed, reinstated or restored without paying any lapsed renewal fees if within 2 years after the termination of the service, training or education by furnishing the Department with satisfactory evidence of service, training, or education and it has been terminated under honorable conditions.

(e) The Department shall establish and maintain a register of all persons currently licensed by the State and shall issue and prescribe a form of pocket card. Upon payment by a licensee of the appropriate fee as prescribed by rule for engagement in the activity for which the licensee is qualified and holds a license for the current period, the Department shall issue a pocket card to the licensee. The pocket card shall be verification that the required fee for the current period has been paid and shall indicate that the person named thereon is licensed for the current renewal period as a managing broker, broker, or leasing agent as the case may be. The pocket card shall further indicate that the person named thereon is authorized by the Department to engage in the licensed activity appropriate for his or her status (managing broker, broker, or leasing agent). Each licensee shall carry on his or her person his or her pocket card or, if such pocket card has not yet been

- issued, a properly issued sponsor card when engaging in any licensed activity and shall display the same on demand.
- 3 (f) The Department shall provide to the sponsoring broker a 4 notice of renewal for all sponsored licensees by mailing the 5 notice to the sponsoring broker's address of record, or, at the 6 Department's discretion, by an electronic means as provided for 7 by rule.
- 8 (q) Upon request from the sponsoring broker, the Department 9 shall make available to the sponsoring broker, either by mail 10 or by an electronic means at the discretion of the Department, 11 a listing of licensees under this Act who, according to the 12 records of the Department, are sponsored by that broker. Every licensee associated with or employed by a broker whose license 13 14 revoked, suspended, terminated, or expired shall be 15 considered as inoperative until such time as the sponsoring 16 broker's license is reinstated or renewed, or the licensee 17 changes employment as set forth in subsection (c) of Section 5-40 of this Act. 18
- 19 (Source: P.A. 99-227, eff. 8-3-15; 100-188, eff. 1-1-18.)
- 20 (225 ILCS 454/5-70)
- 21 (Section scheduled to be repealed on January 1, 2020)
- Sec. 5-70. Continuing education requirement; managing
- 23 broker or broker.
- 24 (a) The requirements of this Section apply to all managing
- 25 brokers and brokers.

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(b) Except as otherwise provided in this Section, each person who applies for renewal of his or her license as a managing broker or broker must successfully complete 6 hours of real estate continuing education courses recommended by the Board and approved by the Department for each year of the pre-renewal period. The courses shall be completed during the period established by the Department by rule. In addition, beginning with the pre-renewal period for managing broker licensees that begins after the effective date of this Act, those licensees renewing or obtaining a managing broker's license must successfully complete a 12-hour broker management continuing education course approved by the Department each pre-renewal period. The broker management continuing education course must be completed in the classroom or by other interactive delivery method between the instructor and the students and during the period established by the Department by rule. Successful completion of the course shall include achieving a passing score as provided by rule on a test developed and administered in accordance with rules adopted by the Department. No license may be renewed except upon the successful completion of the required courses or their equivalent or upon a waiver of those requirements for good determined by the Secretary with shown as recommendation of the Board. The requirements of this Article are applicable to all managing brokers and brokers except those managing brokers and brokers who, during the pre-renewal

1 period:

- 2 (1) serve in the armed services of the United States;
- 3 (2) serve as an elected State or federal official;
  - (3) serve as a full-time employee of the Department; or
- 5 (4) are admitted to practice law pursuant to Illinois 6 Supreme Court rule.
  - (c) (Blank).
    - (d) A person receiving an initial license during the 90 days before the renewal date shall not be required to complete the continuing education courses provided for in subsection (b) of this Section as a condition of initial license renewal.
    - (e) The continuing education requirement for brokers and managing brokers shall consist of a single core curriculum and an elective curriculum, to be recommended by the Board and approved by the Department in accordance with this subsection. The core curriculum shall not be further divided into subcategories or divisions of instruction. The core curriculum shall consist of 4 hours per 2-year pre-renewal period on subjects that may include, but are not limited to, advertising, agency, disclosures, escrow, fair housing, leasing agent management, and license law. The amount of time allotted to each of these subjects shall be recommended by the Board and determined by the Department. The Department, upon the recommendation of the Board, shall review the core curriculum every 4 years, at a minimum, and shall revise the curriculum if necessary. However, the core curriculum's total hourly

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requirement shall only be subject to change by amendment of this subsection, and any change to the core curriculum shall not be effective for a period of 6 months after such change is made by the Department. The Department shall provide notice to all approved education providers of any changes to the core curriculum. When determining whether revisions of the core curriculum's subjects or specific time requirements are necessary, the Board shall consider recent changes applicable laws, new laws, and areas of the license law and the Department policy that the Board deems appropriate, and any other subject areas the Board deems timely and applicable in order to prevent violations of this Act and to protect the public. In establishing a recommendation to the Department regarding the elective curriculum, the Board shall consider subjects that cover the various aspects of the practice of real estate that are covered under the scope of this Act.

- (f) The subject areas of continuing education courses recommended by the Board and approved by the Department shall be meant to protect the professionalism of the industry, the consumer, and the public and prevent violations of this Act and may include without limitation the following:
- 22 (1) license law and escrow;
- 23 (2) antitrust;
- 24 (3) fair housing;
- 25 (4) agency;
- 26 (5) appraisal;

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- 1 (6) property management;
- 2 (7) residential brokerage;
- 3 (8) farm property management;
- (9) rights and duties of sellers, buyers, and brokers;
- 5 (10) commercial brokerage and leasing;
- 6 (11) real estate financing;
- 7 (12) disclosures;
- 8 (13) leasing agent management; and
- 9 (14) advertising.
- 10 (g) In lieu of credit for those courses listed in subsection (f) of this Section, credit may be earned for serving as a licensed instructor in an approved course of continuing education. The amount of credit earned for teaching a course shall be the amount of continuing education credit for which the course is approved for licensees taking the course.
  - (h) Credit hours may be earned for self-study programs approved by the Department.
  - (i) A managing broker or broker may earn credit for a specific continuing education course only once during the pre-renewal period.
- 21 (j) No more than 6 hours of continuing education credit may 22 be taken in one calendar day.
- 23 (k) To promote the offering of a uniform and consistent 24 course content, the Department may provide for the development 25 of a single broker management course to be offered by all 26 education providers who choose to offer the broker management

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- continuing education course. The Department may contract for the development of the 12-hour broker management continuing education course with an outside vendor or consultant and, if the course is developed in this manner, the Department or the outside consultant shall license the use of that course to all approved education providers who wish to provide the course.
  - (1) Except as specifically provided in this Act, continuing education credit hours may not be earned for completion of pre or post-license courses. The approved 30-hour post-license course for broker licensees shall satisfy the continuing education requirement for the pre-renewal period in which the course is taken. The approved 45-hour brokerage administration and management course shall satisfy the 12-hour broker management continuing education requirement for the pre-renewal period in which the course is taken.
- 16 (Source: P.A. 99-227, eff. 8-3-15; 99-728, eff. 1-1-17; 100-188, eff. 1-1-18.)
- 18 (225 ILCS 454/5-80)
- 19 (Section scheduled to be repealed on January 1, 2020)
- 20 Sec. 5-80. Evidence of compliance with continuing 21 education requirements.
  - (a) Each renewal applicant shall certify, on his or her renewal application, full compliance with continuing education requirements set forth in Section 5-70. The education provider shall retain and submit to the Department after the completion

- of each course evidence of those successfully completing the 1 2 course as provided by rule.
- 3 Department may require additional evidence (b) The demonstrating compliance with the continuing education 4 5 requirements. The renewal applicant shall retain and produce 6 the evidence of compliance upon request of the Department.
- 7 (c) Notwithstanding any other provision to the contrary, 8 the Department shall establish a continuing education 9 completion deadline for leasing agents, brokers, managing 10 brokers, and instructors and require evidence of compliance with the continuing education requirements before the renewal 11 12 of a license.
- (Source: P.A. 100-188, eff. 1-1-18.) 13
- 14 (225 ILCS 454/10-15)
- 15 (Section scheduled to be repealed on January 1, 2020)
- 16 Sec. 10-15. No compensation to persons in violation of Act; compensation to unlicensed persons; consumer. 17
- 18 (a) No compensation may be paid to any unlicensed person in 19 exchange for the person performing licensed activities in 20 violation of this Act.
- 21 (b) No action or suit shall be instituted, nor recovery 22 therein be had, in any court of this State by any person $_{\overline{\tau}}$ partnership, registered limited liability partnership, limited 23 24 liability company, or corporation for compensation for any act 25 done or service performed, the doing or performing of which is

- 1 prohibited by this Act to other than licensed managing brokers,
- 2 brokers, or leasing agents unless the person, partnership,
- 3 registered limited liability partnership, limited liability
- 4 company, or corporation was duly licensed hereunder as a
- 5 managing broker, broker, or leasing agent under this Act at the
- 6 time that any such act was done or service performed that would
- 7 give rise to a cause of action for compensation.
- 8 (c) A licensee may offer compensation, including prizes,
- 9 merchandise, services, rebates, discounts, or other
- 10 consideration to an unlicensed person who is a party to a
- 11 contract to buy or sell real estate or is a party to a contract
- for the lease of real estate, so long as the offer complies
- with the provisions of subdivision (35) of subsection (a) of
- 14 Section 20-20 of this Act.
- 15 (d) A licensee may offer cash, gifts, prizes, awards,
- 16 coupons, merchandise, rebates or chances to win a game of
- 17 chance, if not prohibited by any other law or statute, to a
- 18 consumer as an inducement to that consumer to use the services
- of the licensee even if the licensee and consumer do not
- 20 ultimately enter into a broker-client relationship so long as
- 21 the offer complies with the provisions of subdivision (35) of
- 22 subsection (a) of Section 20-20 of this Act.
- 23 (Source: P.A. 99-227, eff. 8-3-15.)
- 24 (225 ILCS 454/10-20)
- 25 (Section scheduled to be repealed on January 1, 2020)

- 1 Sec. 10-20. Sponsoring broker; employment agreement.
- 2 (a) A licensee may perform activities as a licensee only
  3 for his or her sponsoring broker. A licensee must have only one
  4 sponsoring broker at any one time.
  - (b) Every broker who employs licensees or has an independent contractor relationship with a licensee shall have a written employment agreement with each such licensee. The broker having this written employment agreement with the licensee must be that licensee's sponsoring broker.
  - (c) Every sponsoring broker must have a written employment agreement with each licensee the broker sponsors. The agreement shall address the employment or independent contractor relationship terms, including without limitation supervision, duties, compensation, and termination.
  - (d) Every sponsoring broker must have a written employment agreement with each licensed personal assistant who assists a licensee sponsored by the sponsoring broker. This requirement applies to all licensed personal assistants whether or not they perform licensed activities in their capacity as a personal assistant. The agreement shall address the employment or independent contractor relationship terms, including without limitation supervision, duties, compensation, and termination.
  - (e) Notwithstanding the fact that a sponsoring broker has an employment agreement with a licensee, a sponsoring broker may pay compensation directly to a <u>business entity corporation</u> solely owned by that licensee that has been formed for the

- 1 purpose of receiving compensation earned by the licensee. A
- 2 business entity <del>corporation</del> formed for the purpose <del>herein</del>
- 3 stated in this subsection (e) shall not be required to be
- 4 licensed under this Act so long as the person that  $\frac{1}{2}$  is the
- 5 sole owner <del>shareholder</del> of the business entity corporation is
- 6 licensed.
- 7 (Source: P.A. 91-245, eff. 12-31-99.)
- 8 (225 ILCS 454/20-20)
- 9 (Section scheduled to be repealed on January 1, 2020)
- 10 Sec. 20-20. Grounds for discipline.
- 11 (a) The Department may refuse to issue or renew a license,
- 12 may place on probation, suspend, or revoke any license,
- 13 reprimand, or take any other disciplinary or non-disciplinary
- 14 action as the Department may deem proper and impose a fine not
- to exceed \$25,000 upon any licensee or applicant under this Act
- or any person who holds himself or herself out as an applicant
- 17 or licensee or against a licensee in handling his or her own
- 18 property, whether held by deed, option, or otherwise, for any
- one or any combination of the following causes:
- 20 (1) Fraud or misrepresentation in applying for, or
- 21 procuring, a license under this Act or in connection with
- 22 applying for renewal of a license under this Act.
- 23 (2) The conviction of or plea of guilty or plea of nolo
- 24 contendere to a felony or misdemeanor in this State or any
- other jurisdiction; or the entry of an administrative

sanction by a government agency in this State or any other jurisdiction. Action taken under this paragraph (2) for a misdemeanor or an administrative sanction is limited to a misdemeanor or administrative sanction that has as an essential element dishonesty or fraud or involves larceny, embezzlement, or obtaining money, property, or credit by false pretenses or by means of a confidence game.

- (3) Inability to practice the profession with reasonable judgment, skill, or safety as a result of a physical illness, including, but not limited to, deterioration through the aging process or loss of motor skill, or a mental illness or disability.
- (4) Practice under this Act as a licensee in a retail sales establishment from an office, desk, or space that is not separated from the main retail business by a separate and distinct area within the establishment.
- (5) Having been disciplined by another state, the District of Columbia, a territory, a foreign nation, or a governmental agency authorized to impose discipline if at least one of the grounds for that discipline is the same as or the equivalent of one of the grounds for which a licensee may be disciplined under this Act. A certified copy of the record of the action by the other state or jurisdiction shall be prima facie evidence thereof.
- (6) Engaging in the practice of real estate brokerage without a license or after the licensee's license or

1	temporary	permit	was	expired	or	while	the	license	was
2	inoperative.								

- (7) Cheating on or attempting to subvert the Real Estate License Exam or continuing education exam.
- (8) Aiding or abetting an applicant to subvert or cheat on the Real Estate License Exam or continuing education exam administered pursuant to this Act.
- (9) Advertising that is inaccurate, misleading, or contrary to the provisions of the Act.
- (10) Making any substantial misrepresentation or untruthful advertising.
- (11) Making any false promises of a character likely to influence, persuade, or induce.
- (12) Pursuing a continued and flagrant course of misrepresentation or the making of false promises through licensees, employees, agents, advertising, or otherwise.
- (13) Any misleading or untruthful advertising, or using any trade name or insignia of membership in any real estate organization of which the licensee is not a member.
- (14) Acting for more than one party in a transaction without providing written notice to all parties for whom the licensee acts.
- (15) Representing or attempting to represent a broker other than the sponsoring broker.
- (16) Failure to account for or to remit any moneys or documents coming into his or her possession that belong to

1 others.

- (17) Failure to maintain and deposit in a special account, separate and apart from personal and other business accounts, all escrow moneys belonging to others entrusted to a licensee while acting as a broker, escrow agent, or temporary custodian of the funds of others or failure to maintain all escrow moneys on deposit in the account until the transactions are consummated or terminated, except to the extent that the moneys, or any part thereof, shall be:
  - (A) disbursed prior to the consummation or termination (i) in accordance with the written direction of the principals to the transaction or their duly authorized agents, (ii) in accordance with directions providing for the release, payment, or distribution of escrow moneys contained in any written contract signed by the principals to the transaction or their duly authorized agents, or (iii) pursuant to an order of a court of competent jurisdiction; or
  - (B) deemed abandoned and transferred to the Office of the State Treasurer to be handled as unclaimed property pursuant to the Revised Uniform Unclaimed Property Act. Escrow moneys may be deemed abandoned under this subparagraph (B) only: (i) in the absence of disbursement under subparagraph (A); (ii) in the absence of notice of the filing of any claim in a court

of competent jurisdiction; and (iii) if 6 months have elapsed after the receipt of a written demand for the escrow moneys from one of the principals to the transaction or the principal's duly authorized agent.

The account shall be noninterest bearing, unless the character of the deposit is such that payment of interest thereon is otherwise required by law or unless the principals to the transaction specifically require, in writing, that the deposit be placed in an interest bearing account.

- (18) Failure to make available to the Department all escrow records and related documents maintained in connection with the practice of real estate within 24 hours of a request for those documents by Department personnel.
- (19) Failing to furnish copies upon request of documents relating to a real estate transaction to a party who has executed that document.
- (20) Failure of a sponsoring broker to timely provide information, sponsor cards, or termination of licenses to the Department.
- (21) Engaging in dishonorable, unethical, or unprofessional conduct of a character likely to deceive, defraud, or harm the public.
- (22) Commingling the money or property of others with his or her own money or property.
  - (23) Employing any person on a purely temporary or

single de	eal	basis	as	a n	neans	of	evadi	ng	the	law	regar	ding
payment c	of c	commiss	ion	to	nonl	ice	nsees	on	some	e cor	ntempl	ated
transacti	ions	3										

- (24) Permitting the use of his or her license as a broker to enable a leasing agent or unlicensed person to operate a real estate business without actual participation therein and control thereof by the broker.
- (25) Any other conduct, whether of the same or a different character from that specified in this Section, that constitutes dishonest dealing.
- (26) Displaying a "for rent" or "for sale" sign on any property without the written consent of an owner or his or her duly authorized agent or advertising by any means that any property is for sale or for rent without the written consent of the owner or his or her authorized agent.
- (27) Failing to provide information requested by the Department, or otherwise respond to that request, within 30 days of the request.
- (28) Advertising by means of a blind advertisement, except as otherwise permitted in Section 10-30 of this Act.
- (29) Offering guaranteed sales plans, as defined in clause (A) of this subdivision (29), except to the extent hereinafter set forth:
  - (A) A "guaranteed sales plan" is any real estate purchase or sales plan whereby a licensee enters into a conditional or unconditional written contract with a

seller, prior to entering into a brokerage agreement with the seller, by the terms of which a licensee agrees to purchase a property of the seller within a specified period of time at a specific price in the event the property is not sold in accordance with the terms of a brokerage agreement to be entered into between the sponsoring broker and the seller.

- (B) A licensee offering a guaranteed sales plan shall provide the details and conditions of the plan in writing to the party to whom the plan is offered.
- (C) A licensee offering a guaranteed sales plan shall provide to the party to whom the plan is offered evidence of sufficient financial resources to satisfy the commitment to purchase undertaken by the broker in the plan.
- (D) Any licensee offering a guaranteed sales plan shall undertake to market the property of the seller subject to the plan in the same manner in which the broker would market any other property, unless the agreement with the seller provides otherwise.
- (E) The licensee cannot purchase seller's property until the brokerage agreement has ended according to its terms or is otherwise terminated.
- (F) Any licensee who fails to perform on a guaranteed sales plan in strict accordance with its terms shall be subject to all the penalties provided in

this Act for violations thereof and, in addition, shall be subject to a civil fine payable to the party injured by the default in an amount of up to \$25,000.

- (30) Influencing or attempting to influence, by any words or acts, a prospective seller, purchaser, occupant, landlord, or tenant of real estate, in connection with viewing, buying, or leasing real estate, so as to promote or tend to promote the continuance or maintenance of racially and religiously segregated housing or so as to retard, obstruct, or discourage racially integrated housing on or in any street, block, neighborhood, or community.
- (31) Engaging in any act that constitutes a violation of any provision of Article 3 of the Illinois Human Rights Act, whether or not a complaint has been filed with or adjudicated by the Human Rights Commission.
- (32) Inducing any party to a contract of sale or lease or brokerage agreement to break the contract of sale or lease or brokerage agreement for the purpose of substituting, in lieu thereof, a new contract for sale or lease or brokerage agreement with a third party.
- (33) Negotiating a sale, exchange, or lease of real estate directly with any person if the licensee knows that the person has an exclusive brokerage agreement with another broker, unless specifically authorized by that broker.

- (34) When a licensee is also an attorney, acting as the attorney for either the buyer or the seller in the same transaction in which the licensee is acting or has acted as a managing broker or broker.
- as free if any conditions or obligations necessary for receiving the merchandise or services are not disclosed in the same advertisement or offer. These conditions or obligations include without limitation the requirement that the recipient attend a promotional activity or visit a real estate site. As used in this subdivision (35), "free" includes terms such as "award", "prize", "no charge", "free of charge", "without charge", and similar words or phrases that reasonably lead a person to believe that he or she may receive or has been selected to receive something of value, without any conditions or obligations on the part of the recipient.
- (36) (Blank).
  - (37) Violating the terms of a disciplinary order issued by the Department.
  - (38) Paying or failing to disclose compensation in violation of Article 10 of this Act.
  - (39) Requiring a party to a transaction who is not a client of the licensee to allow the licensee to retain a portion of the escrow moneys for payment of the licensee's commission or expenses as a condition for release of the

escrow moneys to that party.

- (40) Disregarding or violating any provision of this Act or the published rules adopted promulgated by the Department to enforce this Act or aiding or abetting any individual, foreign or domestic partnership, registered limited liability partnership, limited liability company, or corporation, or other business entity in disregarding any provision of this Act or the published rules adopted promulgated by the Department to enforce this Act.
- (41) Failing to provide the minimum services required by Section 15-75 of this Act when acting under an exclusive brokerage agreement.
- (42) Habitual or excessive use or addiction to alcohol, narcotics, stimulants, or any other chemical agent or drug that results in a managing broker, broker, or leasing agent's inability to practice with reasonable skill or safety.
- (43) Enabling, aiding, or abetting an auctioneer, as defined in the Auction License Act, to conduct a real estate auction in a manner that is in violation of this Act.
- (44) Permitting any leasing agent or temporary leasing agent permit holder to engage in activities that require a broker's or managing broker's license.
- (b) The Department may refuse to issue or renew or may suspend the license of any person who fails to file a return,

- pay the tax, penalty or interest shown in a filed return, or pay any final assessment of tax, penalty, or interest, as required by any tax Act administered by the Department of Revenue, until such time as the requirements of that tax Act are satisfied in accordance with subsection (g) of Section 2105-15 of the Civil Administrative Code of Illinois.
  - (c) The Department shall deny a license or renewal authorized by this Act to a person who has defaulted on an educational loan or scholarship provided or guaranteed by the Illinois Student Assistance Commission or any governmental agency of this State in accordance with item (5) of subsection (a) of Section 2105-15 of the Civil Administrative Code of Illinois.
  - (d) In cases where the Department of Healthcare and Family Services (formerly Department of Public Aid) has previously determined that a licensee or a potential licensee is more than 30 days delinquent in the payment of child support and has subsequently certified the delinquency to the Department may refuse to issue or renew or may revoke or suspend that person's license or may take other disciplinary action against that person based solely upon the certification of delinquency made by the Department of Healthcare and Family Services in accordance with item (5) of subsection (a) of Section 2105-15 of the Civil Administrative Code of Illinois.
  - (e) In enforcing this Section, the Department or Board upon a showing of a possible violation may compel an individual

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licensed to practice under this Act, or who has applied for licensure under this Act, to submit to a mental or physical examination, or both, as required by and at the expense of the Department. The Department or Board may order the examining physician to present testimony concerning the mental or physical examination of the licensee or applicant. information shall be excluded by reason of any common law or statutory privilege relating to communications between the licensee or applicant and the examining physician. The examining physicians shall be specifically designated by the Board or Department. The individual to be examined may have, at his or her own expense, another physician of his or her choice present during all aspects of this examination. Failure of an individual to submit to a mental or physical examination, when directed, shall be grounds for suspension of his or her license until the individual submits to the examination if Department finds, after notice and hearing, that the refusal to submit to the examination was without reasonable cause.

If the Department or Board finds an individual unable to practice because of the reasons set forth in this Section, the Department or Board may require that individual to submit to care, counseling, or treatment by physicians approved or designated by the Department or Board, as a condition, term, or restriction for continued, reinstated, or renewed licensure to practice; or, in lieu of care, counseling, or treatment, the Department may file, or the Board may recommend to the

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Department to file, a complaint to immediately suspend, revoke, or otherwise discipline the license of the individual. An individual whose license was granted, continued, reinstated, renewed, disciplined or supervised subject to such terms, conditions, or restrictions, and who fails to comply with such terms, conditions, or restrictions, shall be referred to the Secretary for a determination as to whether the individual

shall have his or her license suspended immediately, pending a

hearing by the Department.

In instances in which the Secretary immediately suspends a person's license under this Section, a hearing on that person's license must be convened by the Department within 30 days after the suspension and completed without appreciable delay. The Department and Board shall have the authority to review the subject individual's record of treatment and counseling regarding the impairment to the extent permitted by applicable federal statutes and regulations safeguarding the confidentiality of medical records.

An individual licensed under this Act and affected under this Section shall be afforded an opportunity to demonstrate to the Department or Board that he or she can resume practice in compliance with acceptable and prevailing standards under the provisions of his or her license.

24 (Source: P.A. 99-227, eff. 8-3-15; 100-22, eff. 1-1-18;

25 100-188, eff. 1-1-18; 100-534, eff. 9-22-17; revised 10-2-17.)

- 1 Section 20. The Real Estate Appraiser Licensing Act of 2002
- is amended by changing Sections 5-45 and 15-15 as follows:
- 3 (225 ILCS 458/5-45)
- 4 (Section scheduled to be repealed on January 1, 2022)
- 5 Sec. 5-45. Continuing education renewal requirements.
- 6 (a) The continuing education requirements for a person to
- 7 renew a license as a State certified general real estate
- 8 appraiser or a State certified residential real estate
- 9 appraiser shall be established by rule.
- 10 (b) The continuing education requirements for a person to
- 11 renew a license as an associate real estate trainee appraiser
- shall be established by rule.
- 13 (c) Notwithstanding any other provision to the contrary,
- 14 the Department shall establish a continuing education
- 15 completion deadline for appraisal licensees and require
- 16 evidence of compliance with the continuing education
- 17 requirements before the renewal of a license.
- 18 (Source: P.A. 96-844, eff. 12-23-09.)
- 19 (225 ILCS 458/15-15)
- 20 (Section scheduled to be repealed on January 1, 2022)
- 21 Sec. 15-15. Investigation; notice; hearing.
- 22 (a) Upon the motion of the Department or the Board or upon
- a complaint in writing of a person setting forth facts that, if
- 24 proven, would constitute grounds for suspension, revocation,

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or other disciplinary action against a licensee or applicant for licensure, the Department shall investigate the actions of the licensee or applicant. If, upon investigation, the Department believes that there may be cause for suspension, revocation, or other disciplinary action, the Department shall use the services of a State certified general real estate appraiser, a State certified residential real estate appraiser, or the Real Estate Coordinator to assist in determining whether grounds for disciplinary action exist prior to commencing formal disciplinary proceedings.

(b) Formal disciplinary proceedings shall commence upon the issuance of a written complaint describing the charges that are the basis of the disciplinary action and delivery of the detailed complaint to the address of record of the licensee or applicant. The Department shall notify the licensee or applicant to file a verified written answer within 20 days after the service of the notice and complaint. The notification shall inform the licensee or applicant of his or her right to be heard in person or by legal counsel; that the hearing will be afforded not sooner than 30 days after service of the complaint; that failure to file an answer will result in a default being entered against the licensee or applicant; that license may be suspended, revoked, or placed on probationary status; and that other disciplinary action may be taken pursuant to this Act, including limiting the scope, nature, or extent of the licensee's practice. If the licensee

- or applicant fails to file an answer after service of notice, his or her license may, at the discretion of the Department, be suspended, revoked, or placed on probationary status and the Department may take whatever disciplinary action it deems
- 5 proper, including limiting the scope, nature, or extent of the
- 6 person's practice, without a hearing.
  - (c) At the time and place fixed in the notice, the Board shall conduct hearing of the charges, providing both the accused person and the complainant ample opportunity to present in person or by counsel such statements, testimony, evidence, and argument as may be pertinent to the charges or to a defense thereto.
  - (d) The Board shall present to the Secretary a written report of its findings and recommendations. A copy of the report shall be served upon the licensee or applicant, either personally or by certified mail. Within 20 days after the service, the licensee or applicant may present the Secretary with a motion in writing for either a rehearing, a proposed finding of fact, a conclusion of law, or an alternative sanction, and shall specify the particular grounds for the request. If the accused orders a transcript of the record as provided in this Act, the time elapsing thereafter and before the transcript is ready for delivery to the accused shall not be counted as part of the 20 days. If the Secretary is not satisfied that substantial justice has been done, the Secretary may order a rehearing by the Board or other special committee

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appointed by the Secretary, may remand the matter to the Board for its reconsideration of the matter based on the pleadings and evidence presented to the Board, or may enter a final order in contravention of the Board's recommendation. In all instances under this Act in which the Board has rendered a recommendation to the Secretary with respect to a particular licensee or applicant, the Secretary, if he or she disagrees with the recommendation of the Board, shall file with the Board and provide to the licensee or applicant a copy of the Secretary's specific written reasons for disagreement with the Board. The reasons shall be filed within 60 days of the Board's recommendation to the Secretary and prior to any contrary action. Notwithstanding a licensee's or applicant's failure to file a motion for rehearing, the Secretary shall have the right to take any of the actions specified in this subsection (d). Upon the suspension or revocation of a license, the licensee shall be required to surrender his or her license to the Department, and upon failure or refusal to do the Department shall have the right to seize the license.

(e) The Department has the power to issue subpoenas and subpoenas duces tecum to bring before it any person in this State, to take testimony, or to require production of any records relevant to an inquiry or hearing by the Board in the same manner as prescribed by law in judicial proceedings in the courts of this State. In a case of refusal of a witness to attend, testify, or to produce books or papers concerning a

- matter upon which he or she might be lawfully examined, the 1
- 2 circuit court of the county where the hearing is held, upon
- 3 application of the Department or any party to the proceeding,
- may compel obedience by proceedings as for contempt. 4
- 5 (f) Any license that is suspended indefinitely or revoked
- may not be restored for a minimum period of 2 years, or as 6
- 7 otherwise ordered by the Secretary.
- 8 In addition to the provisions of this Section
- 9 concerning the conduct of hearings and the recommendations for
- 10 discipline, the Department has the authority to negotiate
- 11 disciplinary and non-disciplinary settlement agreements
- 12 concerning any license issued under this Act. All such
- 13 agreements shall be recorded as Consent Orders or Consent to
- 14 Administrative Supervision Orders.
- 15 (h) The Secretary shall have the authority to appoint an
- 16 attorney duly licensed to practice law in the State of Illinois
- 17 to serve as the hearing officer in any action to suspend,
- revoke, or otherwise discipline any license issued by the 18
- Department. The Hearing Officer shall have full authority to 19
- 20 conduct the hearing.
- 21 (i) The Department, at its expense, shall preserve a record
- 22 of all formal hearings of any contested case involving the
- 23 discipline of a license. At all hearings or pre-hearing
- conferences, the Department and the licensee shall be entitled 24
- 25 to have the proceedings transcribed by a certified shorthand
- 26 reporter. A copy of the transcribed proceedings shall be made

- 1 available to the licensee by the certified shorthand reporter
- 2 upon payment of the prevailing contract copy rate.
- 3 (Source: P.A. 96-844, eff. 12-23-09.)
- 4 Section 99. Effective date. This Act takes effect upon
- 5 becoming law.