**Section 551.100 Managerial Qualifications**

An applicant shall be deemed to possess sufficient managerial capabilities to serve residential or small commercial customers if it has two or more individuals in management positions with four or more years demonstrated experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities and four years natural gas sales experience, and provides the information required in subsections (a) and (b) of this Section.

a) The applicant shall include in its application an exhibit containing occupational background information on the persons who are being used to meet the requirements of this Section.

b) The applicant shall include in its application an exhibit containing a corporate organizational chart and indicating the position of persons indicated in subsection (a) of this Section.

c) In the event the applicant does not meet the managerial qualifications set forth in this Section, the applicant shall demonstrate the extent its managerial resources and abilities match the services that it intends to provide to its residential or small commercial customers. The Commission may impose such terms and conditions as deemed necessary in order to insure the applicant is managerially qualified, commensurate with the anticipated scope of the service to be provided and residential or small commercial customers to be served.

(Source: Amended at 28 Ill. Reg. 833, effective January 1, 2004)