**Section 1770.150 Sales, Inspection, Compensation, and Ticket Purchases**

a) Except as provided in Sections 1770.140 and 1770.145 or pursuant to special license, Lottery game tickets shall be sold only to purchasers physically present on the premises at the specific location named in the license.

b) All ticket sales shall be final, and no Agent is authorized to accept Lottery game ticket returns except as otherwise provided in this Part or with the specific approval of the Director.

c) Authorized inspectors of the Department may inspect the business premises of any Agent at any time during normal business hours. The inspections may be made without prior notice to the Agent.

d) An Agent is entitled to a commission for Lottery game tickets the Agent sold, as well as a bonus for winning tickets sold or redeemed by the Agent, at the rate or rates established and approved by the Director. Agents receive a commission of 5% on ticket sales. Additionally, agents are paid commissions through a 1% cashing bonus on redemption of tickets (including free tickets) and winning ticket sold as provided in this Part. These rates are subject to policies or the retailer agreement as approved by the Director.

e) The Private Manager, with approval of the Director, may award additional cash bonuses or other incentives from time to time to Agents. Agents shall be notified of any bonuses or incentives by means of an Agent newsletter or other similar Agent circular distributed by the Private Manager or via electronic messaging through the Agent's Lottery sales terminal.

f) Each Agent shall deposit proceeds from Lottery game ticket sales, minus the commissions and bonuses earned and money paid to winners of prizes (Lottery proceeds), to a Lottery Trust Fund Account in a bank or other financial institution, as required by Section 10.3 of the Lottery Law.

g) All Lottery game tickets accepted by an Agent remain the property of the Department until the tickets are sold and the proceeds remitted to the Department. Any unsold tickets not returned to the Department upon demand shall be considered purchased by the Agent and the purchase price of the tickets, less appropriate deductions, shall be immediately due and payable to the Department. The Agent is responsible for lost, stolen or missing Lottery game tickets not returned, except as provided in Section 1770.120(a).

h) Agents must have with minimum sales volume requirements established by the Department based upon geographic location, economic conditions and other factors that may have an impact on an Agent's ability to increase sales. Agents failing to meet minimum sales volume requirements will be notified and their sales volume monitored. Continued failure to meet minimum sales volume requirements shall result in contract suspension or termination.

(Source: Amended at 47 Ill. Reg. 13924, effective September 18, 2023)